



2025 1st Quarter
Earnings Release

April 29, 2025

ASELSAN Continues Its Steady Growth

ASELSAN announced its financial results for the first quarter of 2025 with inflation accounting applied. According to the statement made on the Public Disclosure Platform (KAP), ASELSAN's revenue for the first quarter of 2025 increased by 9% in real terms compared to the same period of the previous year, reaching 22.8 billion TL. There was strong growth in new orders, which increased by 46% to 1.5 billion USD compared to the same period last year. Continuing its export-oriented growth strategy with determination, ASELSAN's export contracts increased by 220% in the same period, reaching 372 million USD. Driven by strong order intake, the company's backlog rose significantly—by 35%—compared to the same period last year, reaching 15 billion USD.

Highlights of Steady Growth (First 3 Months of the Year):

- **New Contracts: 1.5 billion USD (46% increase)**
 - **Export Contracts: 372 million USD (220% increase)**
- **Backlog: 15 billion USD (35% increase)**
- **Revenue: 22.8 billion TL (9% increase)**
- **EBITDA Margin: %23**
- **Book-to-Bill Ratio: 2,3**
- **Net Debt/EBITDA: 0,6**

Developing game-changing technologies, growing with an export focus and producing the best products in its field, ASELSAN's revenue in the first quarter of 2025 grew by 9% in real terms compared to the same period of the previous year, reaching 22.8 billion TL. Deliveries for Air Defense Systems, Weapon Systems, Radar, Electronic Warfare, Electro-Optics, Naval Systems and Military Communication Systems constituted a significant share in the revenue obtained during this period.

Keeping operational efficiency at the center of its activities, ASELSAN's EBITDA margin was realized as 23% in the relevant period. EBITDA increased by 10% in real terms compared to the previous period and reached 5.1 billion TL. Having maintained a book-to-bill ratio above 2 for two consecutive years, ASELSAN carried this momentum into the first quarter of 2025, continuing to outperform the industry average.

As the leading company in Türkiye by number of R&D projects, ASELSAN boosted its R&D spending by 33% compared to the previous year, reaching 250 million USD in the reporting period. Additionally, the company's capital expenditures also increased by 70% compared to the same period last year.

In the first three months of the year, while investments for R&D and serial production capabilities continued to rise, ASELSAN reduced its financial debts by 8% and trade payables by 37%. ASELSAN's Net Debt/EBITDA ratio decreased from 1.07 at the end of Q1 2024 to 0.60 during this period, maintaining a level well below sector averages.

Having improved its revenue, backlog, EBITDA and many other financial indicators, ASELSAN left the first quarter of 2025 behind with its successful results.

ASELSAN CEO Ahmet Akyol evaluated the financial results for the first quarter of 2025:

“The first point to highlight regarding our financial results for Q1 2025 is that we have successfully carried forward the strong momentum from 2024. The year 2024 was a record-breaking year for ASELSAN in every sense. We achieved the best figures in our history in nearly every indicator. We made a significant impact on the year, not only with our advanced technology but also with our outstanding financial results. With our 2024 financials, we outperformed companies in the BIST-30 index and distinguished ourselves positively from major global defense industry companies. In 2024, we also succeeded in becoming one of the fastest-growing defense companies in the world.

Looking at the results for Q1 2025, it is clear that we have sustained our strong performance. We achieved a real-term revenue growth of around 10% and maintained positive cash flow improvements. These results reinforce our positive outlook for the future. The 46% increase in new orders compared to the same period last year is a strong indicator of the trust our customers place in ASELSAN. Notably, the 220% growth in new international contracts highlights the success of our export-driven growth strategy.

We continue to focus on the future. In the first quarter, compared to the previous year, we increased our capital expenditures by 70% and our R&D expenditures by 33%. Despite these significant increases, I believe it is also important that we managed to improve our cash flow and reduce our financial debts by 8%. These achievements demonstrate ASELSAN's enhanced operational success and increased efficiency. We believe that the strong financial performance in the first quarter is a direct result of effective management. Investors on Borsa İstanbul have also recognized and appreciated ASELSAN's performance. The company closed 2024 as the 6th most valuable in the BIST-100 index, and we are currently the most valuable company of BIST-100 index.

In the first quarter, we achieved significant successes with our products and technologies. We continued to the mass production deliveries of HİSAR-O Air and Missile Defense System. We offered our PUHU 3-LT Electronic Support Systems, modernized ZMAs to our heroic army. We successfully conducted the launch of our GÖZDE Guidance Kit from the Bayraktar Akıncı. The GÖZDE guidance kit became Türkiye's first guidance kit to hit a high-speed moving target. We completed the first tests of our ANTIDOT 2-U/S Electronic Support Pod on the Bayraktar TB2 platform. We successfully completed the firing test in the GÖKTAN Project, which provides ground-to-ground strike capability to our TOLUN. GÖKSUR, a point air defense system, successfully fired its first shot from a naval platform.

Thanks to the investments made in R&D over the past years, ASELSAN now boasts a highly valuable product portfolio. We are witnessing strong demand for our products, particularly in air defense systems, radar, and electro-optics, both domestically and internationally. Currently, we are focused on increasing the serial production capacity of these products. Our three major investments, totaling 616 Million Dollars in photon detectors, radars, and air defense systems, have been included in the Project-Based Investment Incentive Program by the Republic Of Türkiye Ministry of Industry and Technology. These investments, which are crucial for our ÇELİKKUBBE concept, will enable ASELSAN to produce high-value-added products in large quantities. Through these investments, we will continue to create value for our state, customers, investors, employees, and all our stakeholders.”

New Contracts

ASELSAN continued its strong momentum in securing new orders, signing contracts worth 1.5 billion USD in the first quarter, reflecting a 46% increase compared to the same period last year. Of these contracts, 372 million USD came from export agreements, marking a 220% increase in export contracts. By the end of Q1 2025, ASELSAN's backlog had reached 15 billion USD.

• Significant Orders in the first quarter of 2025:

- The Contract for the export of military communication systems signed with an international customer,
- The Contract for the export of radar, weapon, air defense and data link systems for naval platforms signed with an international customer,
- The Contract for the export of Airborne Electro-Optical payloads signed with an international customer,
- The Contract regarding the export of electronic warfare, communication, radar, electro-optic and remote-controlled weapon systems signed for the use of international customers,
- The Contract for the supply of new generation Radar Systems signed with the Presidency of the Republic of Türkiye Secretariat of Defense Industries,
- The Contract for the supply of Public Security Communication Systems signed with the Presidency of the Republic of Türkiye Secretariat of Defense Industries,
- The Contract for the supply of Railway Signaling Systems signed with Turkish Railway Vehicles Industry Inc. (TÜRASAŞ),
- The Contract with a domestic customer for the supply of land vehicle payloads.



2025 1st Quarter Financial Highlights

(Million TL)

Income Statement Items	March'25	March'24	Δ%
Revenue	22.791	20.908	9
Gross Profit	6.821	6.050	13
Gross Profit Margin	%30	%29	▲
Operating Profit (EBIT)	3.971	3.740	6
Operating Profit Margin (EBIT)	%18	%17	▲
EBITDA	5.142	4.693	10
EBITDA Margin	%23	%22	▲
Net income	2.133	1.711	25
Net Profit Margin	%9	%8	▲

(Million TL)

Balance Sheet Items	March'25	December'24	Δ%
Current Assets	111.661	116.798	-4
Non-Current Assets	158.385	150.433	5
Total Assets	270.046	267.230	1
Liabilities	112.324	111.646	1
Equity	157.722	155.584	1
Liabilities & Equity	270.046	267.230	1

(Billion USD)

Financial Highlights	March'25	March'24	Δ%
New Contracts	1,5	1	46
Backlog	15	11	35

Ratios	March'25	March'24
Current Ratio	1,50	1,64
Asset Turnover Ratio	0,54	0,53
Total Equity/Total Assets	0,58	0,63
Fixed Assets/Total Assets	0,59	0,54
Return on Equity	0,11	0,11
Return on Assets	0,07	0,07
Revenue per Employee (Million TL)	1,86	1,75
Number of Employees (Average)	12.232	11.968

2025 Guidance

	w/ IAS 29
Revenue Growth (%)	> 10
EBITDA Margin (%)	> 23
CAPEX (Billion TL)	> 20

ASELSAN financial reports can be accessed through the link:
<https://www.aselsan.com/en/investor-relations/financial-reports>

ASELSAN investor presentations can be accessed through the link:
<https://www.aselsan.com/en/investor-relations/investor-presentations>

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FORWARD LOOKING STATEMENTS

With the Capital Markets Board of Türkiye Bulletin dated 28.12.2023 numbered 2023/81, CMB announced that issuers and capital market institutions shall prepare their annual financial statements ending on 31.12.2023 or later, in accordance with IAS 29 Financial Reporting in Hyperinflationary Economies provisions.

Accordingly, this presentation on 2025 1st quarter financial results contain the Company's audited financial information prepared according to Turkish Accounting / Financial Reporting Standards by application of IAS 29 Financial Reporting in Hyperinflationary Economies provisions, in accordance with CMB's decision dated 28.12.2023. In addition to these, given that the guidance information and the 2023 interim financial results announced so far were presented without the application of inflation accounting, in order to enable investors and analysts to conduct a full-fledged analysis, supplementary historical information for selected key performance indicators used in prior periods' investor presentations were provided. Such supplementary information is made available only for this period, and contains unaudited financial information prepared for management reporting purposes.

This presentation does contain forward-looking statements and figures that reflect the Company management's current views with respect to certain future events based on the base-case assumptions. Although it is believed that the expectations reflected in these statements are reasonable under current conditions, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ. Neither ASELSAN nor any of its directors, managers, or employees nor any other person shall have any liability whatsoever for any loss arising from the use of this presentation.