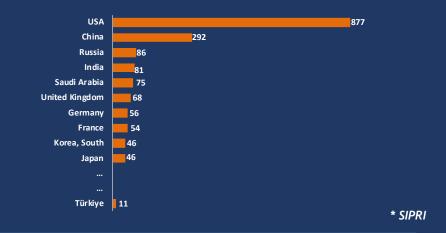
Investor Presentation October 2023

Türkiye and ASELSAN's Place in Global Defense

aselsan

As being the 2nd biggest army in NATO, Türkiye has a healthy growth rate of defense budget.

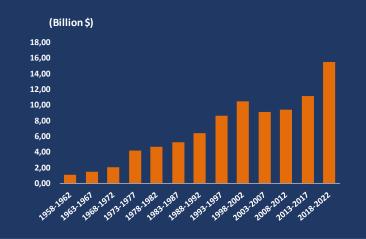
2022 Top 10 Defence Spenders and Türkiye



Military Spending as a % of GDP (Türkiye)



Military Spending of Türkiye (5 year averages)



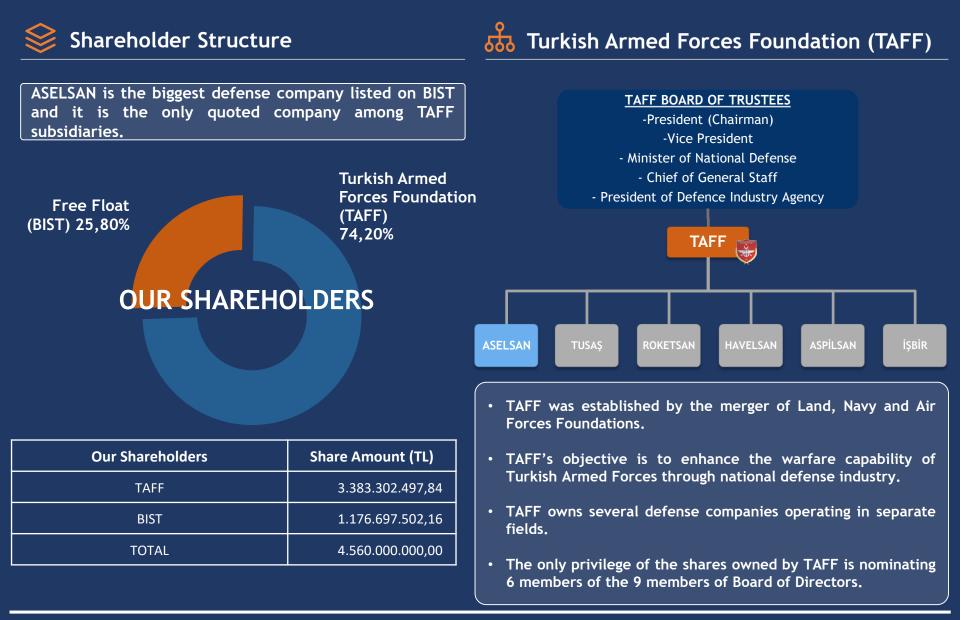
ASELSAN Global Defense Ranking



* SIPRI

Shareholder Structure





Facilities

aselsan

GÖLBAŞI FACILITIES

$181.905 \text{ m}^2 \text{ indoor area} \\ 665.802 \text{ m}^2 \text{ land area} \\$

RADAR AND ELECTRONIC WARFARE SYSTEMS VICE PRESIDENCY

DEFENSE SYSTEM TECHNOLOGIES VICE PRESIDENCY

MACUNKÖY FACILITIES



132.014 M² INDOOR AREA 186.848 M² LAND AREA

COMMUNICATIONS AND INFORMATION TECHNOLOGIES VICE PRESIDENCY



GENERAL MANAGEMENT

AKYURT FACILITIES



MICROELECTRONICS, GUIDANCE AND ELECTRO-OPTICS VICE PRESIDENCY



$\begin{array}{l} 28.535 \text{ m}^2 \text{ indoor area} \\ 381.730 \text{ m}^2 \text{ land area} \end{array}$

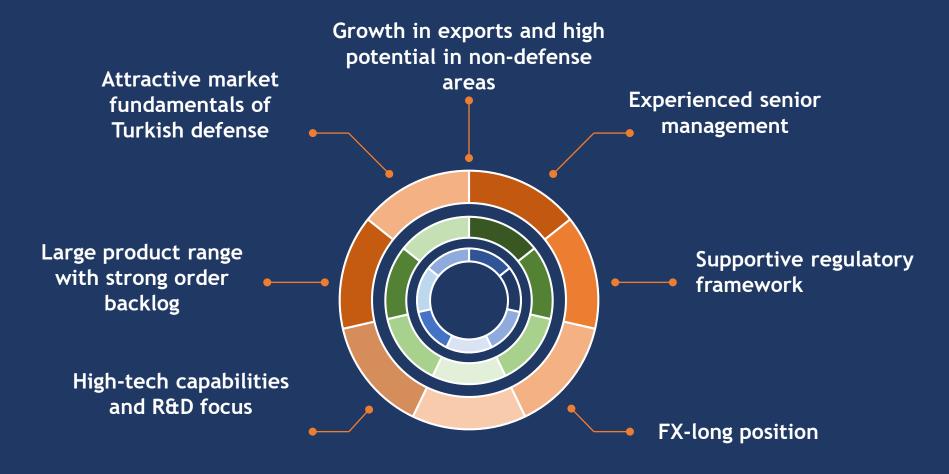
DEFENSE SYSTEM TECHNOLOGIES VICE PRESIDENCY

Field of Activities



Türkiye's Leading High Technology and Defense Company

aselsan



ASELSAN offers a broad portfolio of capabilities and technologies for Turkish Armed Forces and Türkiye's security services that range from undersea to outer space and into cyberspace

How ASELSAN Creates Value?



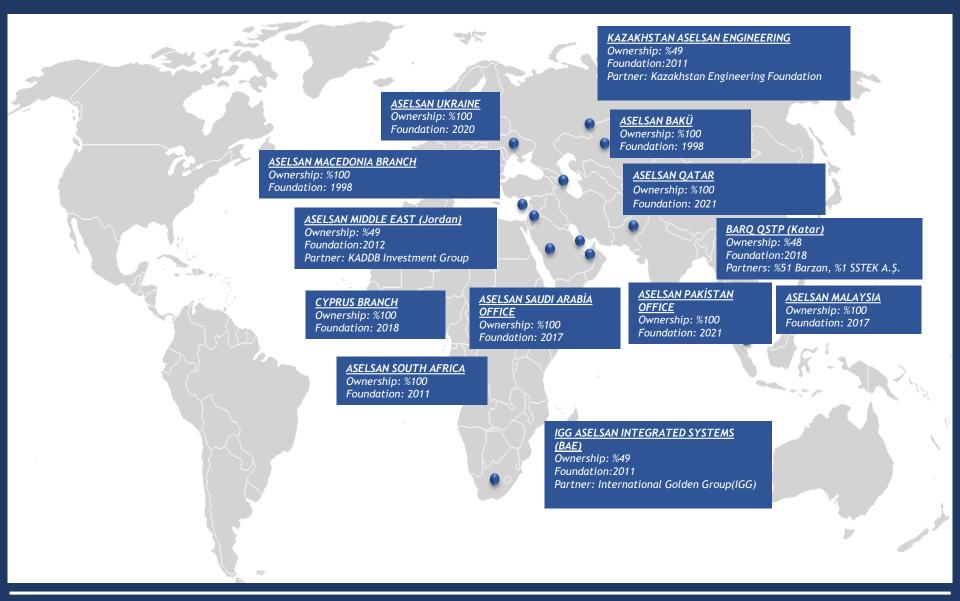
Major Projects Signed in 2023



Our Domestic Affiliates



Our Foreign Affiliates



aselsan



University-Industry Cooperation

Location and Fringe Benefits

Back to Türkiye Project

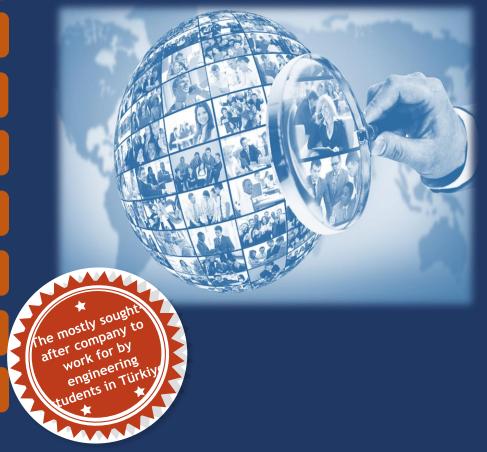
Projects Carried Out with Universities

Internship and Co-op Opportunities for High school and University Students

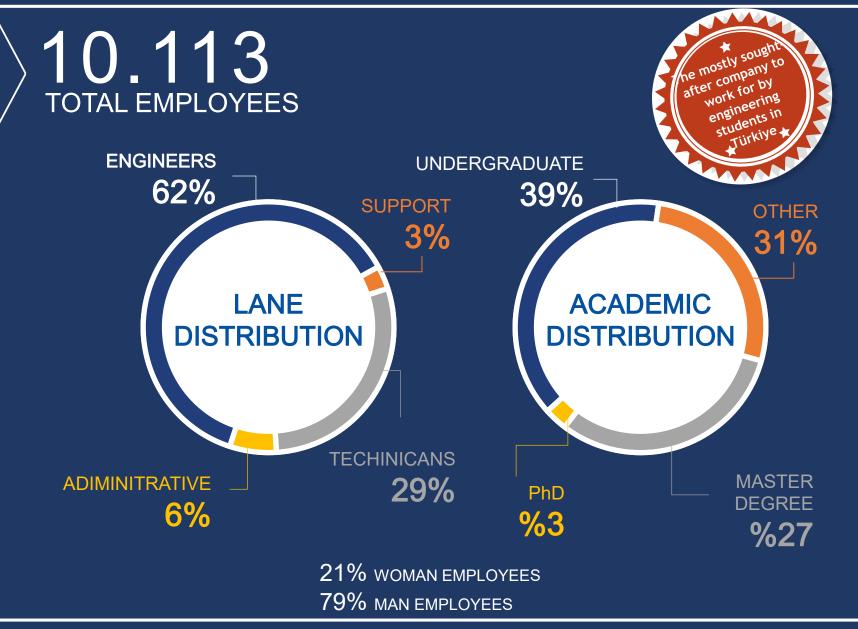
Masters and Doctorate Program Incentives for Employees

ASELSAN Academy

ASELSAN Vocational and Technical Anatolian High School



Human Resources





2023 3rd Quarter Financial Highlights

4 Billion \$	10.8 Billion \$	32.1 Billion TL	+74%	22%
New Contracts	Backlog	Revenue	Increase in EBITDA	EBITDA Margin



(Million TL)	Sep.'22	Sep.'23	%∆
Net Sales	17.728	32.067	81
Gross Profit	5.442	9.509	75
Gross Profit Margin	30,7%	29,7%	
Operating Profit (EBIT)	3.692	6.471	75
Operating Profit (EBIT) Margin	20,8%	20,2%	
EBITDA	4.107	7.153	74
EBITDA Margin	23,2%	22,3%	
Net Profit	5.735	9.850	72
Net Profit Margin	32,4%	30,7%	



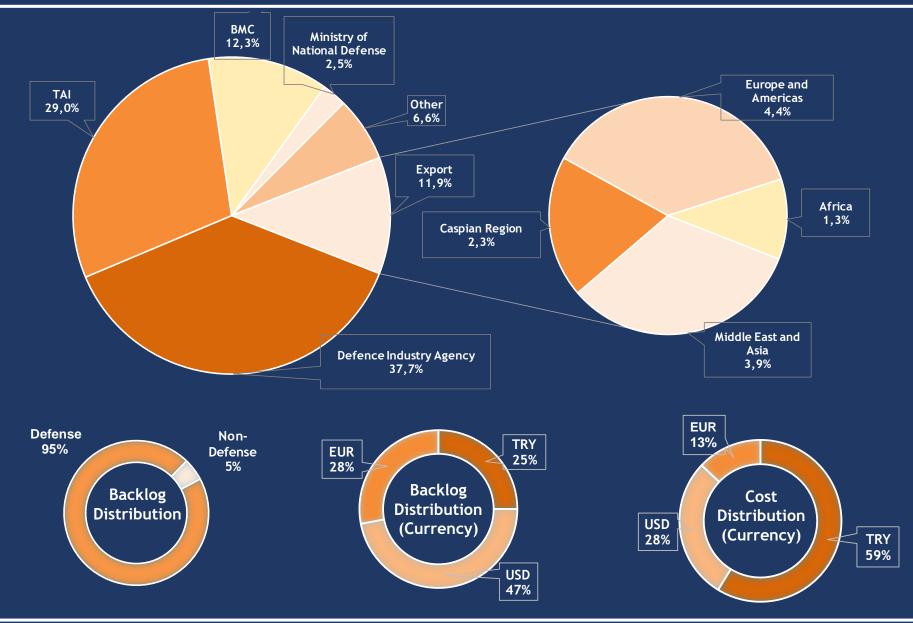
Backlog History (Billion USD)



New Contract Awards (Million USD)



Our Backlog





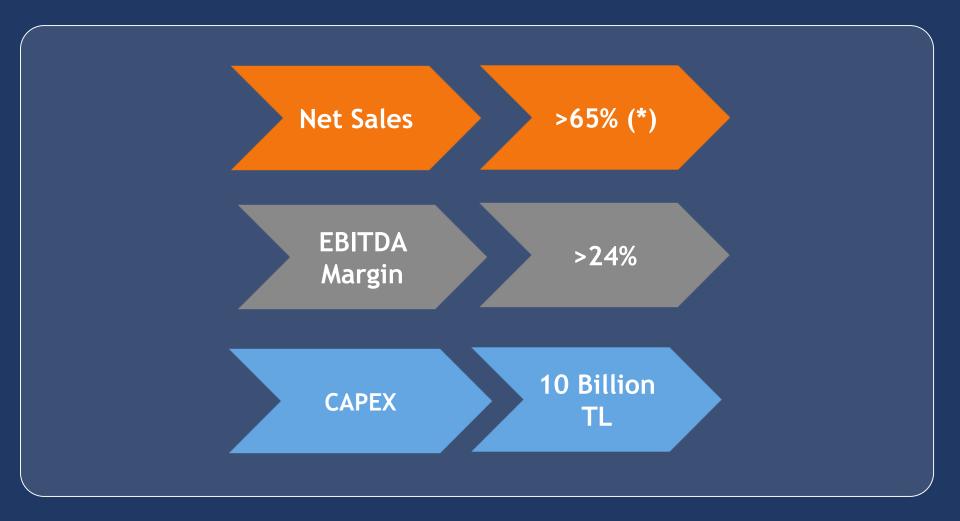
ASELSAN ranked 1st according to the «Number of Projects Carried out at the R&D Center in 2022» as announced by Turkishtime

R&D Spending

Million TL	Exte	ernally-Funde	d R&D 🗧 Int	ernally-Fund	ed R&D
14.000					12.456
12.000				9.995	1.838
10.000					
8.000				1.853	
6.000			5.615		
4.000	2.975	3.356	949	8.142	10.618
2.000	316	481	4.666		
	2.659	2.875			
0 —	2019	2020	2021	2022	2023 3Q

Thanks to R&D incentives, ASELSAN will not pay corporate tax until the end of 2028.

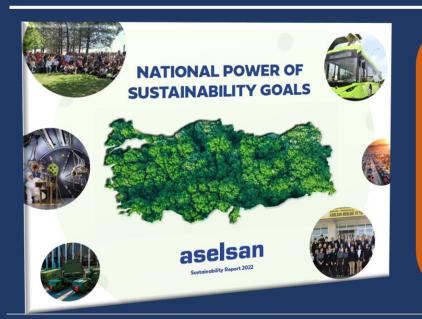
aselsan



(*) Revised as of 15.08.2023.

ASELSAN Sustainability Report

aselsan



We have worked for a better world and a brighter future since our establishment. We are aware of the responsibilities we must undertake to ensure the welfare of future generations and, accordingly, we consistently engage in activities and implement projects that are directed towards a sustainable and green environment. We strive for the best in our activities and projects and our efforts are recognized with awards and accolades. With our competent human resources and esteemed stakeholders, we serve our country's values, advancement and development.

ASELSAN

ASELSAN, the largest defense electronics company in Türkiye has a wide range of products that can meet the needs of domestic and international authorities, especially the Turkish Armed Forces.

To leave future generations a more livable planet, we exert maximum efforts to minimize the environmental impact of our activities and operations.

OUR SUSTAINABLE DEVELOPMENT GOALS

ASELSAN's Priorities for 2022	Related SDGs	ASELSAN's Priorities for 2022	Related SDG
Economic		Social	
R&D and Innovation	🗧 🚟 🖬 👼	Occupational Health and Safety	1000
Product Quality and Safety	🖬 👼 🦥	Human Rights and Employee Rights	1 in 1
Digital Transformation	ai 😽	Career and Talent Management	100 C
Supply Chain Management	🐨 🐻 🐨	Employee Engagement and Satisfaction	al .
Economic Performance	an 🗧	Information Security	
Environmental		Social Responsibility	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Climate Change	🖬 🐻 🐻 👱	Equal Opportunity and Diversity	¥ 11
Energy Management and Efficiency	i	Stakeholder Management	·····
Water Management	.	Governance	
Environmental Management	🔁 🐻 🙋 🛅	Corporate Governance and Risk Management	
Waste Management	👿 🐻 🐷	Ethical Principles and Transparency	1
		Compliance with Legal Regulations	1
		Crisis Management	al.
		Combatting Bribery & Corruption	······································

aselsan

OUR SOCIAL PERFORMANCE

- Our Human Resources Approach
- Our Employee Profile
- Rights of Employees
- Corporate Social Responsibility

OUR ECONOMIC PERFORMANCE

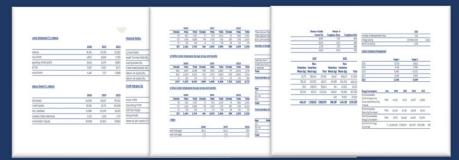
- Our Product Safety and Service Quality
- Our Technology and Innovation Activities
- Information Systems and Information Security

PERFORMANCE INDICATORS

• Our Suppliers

OUR ENVIRONMENTAL PERFORMANCE

- Environmental Management
- Climate Change Management
- Green Solutions in Operations



COMPLIANCE WITH GRI



It was prepared in compliance with GRI Standards.

SUSTAINABILITY REPORT VERIFICATION

Third-party verification service was received for 2022 sustainability report data.

Corporate Governance Compliance Rating >> 9,34

Our Strong Sustainability Performance

aselsan

Our Success in Climate Change

We maintained our Climate Change success by scoring above the global and national average in CDP Climate Change and CDP Water Reports, which we have been involved in for years. Within the framework of our work with the value chain, we also maintained our leadership in CDP Climate Change Supply Chain Management.

Green Climate for Future



With our projects described within the scope of our 2050 net zero emission target, we were entitled to receive another internationally recognized, global and prestigious award under the title of Green Climate for the Future.

Green World Ambassador



We have strengthened our Green World Ambassador title, which we gained with our successful waste management, by receiving another award with the work we have done within the scope of our Climate Change Management.

Net Zero Emissions Target for 2050

We are planning and carrying out our work within the framework of our Strategic Roadmap for our Net Zero Emissions Target for 2050. We support the 2053 Net Zero Emission Target for Türkiye.

Indices and sustainability rating organizations with voluntary participation in performance evaluations:





S&P Global Sustainable





Corporate Anights

aselsan



ASELSAN Elektronik Sanayi ve Ticaret A.Ş. Mehmet Akif Ersoy Mah. İstiklal Marşı Cad. No:16 06200 Yenimahalle, Ankara

Telephone

0850 828 1 828



www.aselsan.com.tr/en/investor-relations



aselsan.ir@aselsan.com.tr



APPENDIX

Consolidated IFRS Balance Sheet





Assets

(Million TL)	31.12.2022	30.09.2023
CURRENT ASSETS	38.299	50.239
Cash and Cash Equivalents	5.687	1.727
Trade Receivables	14.888	20.135
Inventories	12.593	19.759
Prepaid Expenses	3.155	5.356
Other Current Assets	1.977	3,262
NON-CURRENT ASSETS	37.744	49.113
Financial Investments	4.288	4.296
Long-term Trade Receivables	18.974	24.821
Property, Plant and Equipment	6.327	8.271
Intangible Assets	3.532	6.176
Prepaid Expenses	761	1.023
Deferred Tax Assets	2.082	2.838
Other Long-term Assets	1.779	1.687
TOTAL ASSETS	76.043	99.352



Liabilities

(Million TL)	31.12.2022	30.09.2023
CURRENT LIABILITIES	29.651	40.073
Short-term Financial Liabilities	9.764	14.604
Trade Payables	9.775	11.824
Deferred Income	4.100	6.383
Other Short-Term Liabilities	6.012	7.261
NON-CURRENT LIABILITIES	6.531	9.969
Long-term Financial Liabilities	1.070	1.861
Deferred Income	2.157	4.523
Other Long-term Liabilities	3.304	3.584
(Million TL)	31.12.2022	30.09.2023
EQUITY	39.861	49.310
Share Capital	2.280	4.560
Issuance Premiums and Other Funds	8.739	8.846
Retained Earnings	28.842	26.103
Net Profit for the Period	-	9.801
TOTAL LIABILITIES AND EQUITY	76.043	99.352

🔁 Income Statement

(Million TL)	30.09.2022	30.09.2023
PROFIT OR LOSS		
Revenue	17.728	32.067
Cost of sales (-)	(12.286)	(22.558)
GROSS PROFIT	5.442	9.509
General administrative expenses (-)	(784)	(1.569)
Marketing expenses (-)	(499)	(715)
Research and development expenses (-)	(467)	(755)
Other operating income	8.896	17.903
Other operating expenses (-)	(5.765)	(10.012)
OPERATING PROFIT	6.823	14.361
Income from investing activities	6	22
Expense from investing activities	-	(0,07)
Share of Losses of Equity-Accounted Investments	(18,7)	(6,7)
OPERATING PROFIT BEFORE FINANCIAL EXPENSE	6.811	14.376
Financial income	590	779
Financial expenses (-)	(2.066)	(4.898)
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS	5.334	10.257
Tax income/ (expense) from continuing operations	401	(407)
- Current tax expense	(1,7)	(1.125)
Deferred tax income / (expense)	403	718
PROFIT FOR THE PERIOD FROM CONTINUING	5.735	9.850
OPERATIONS	J.73J	9.630
Profit for the period attributable to:		
Non-controlling interest	(56,7)	49
Owners of the Company	5.791	9.801

The information contained herein has been prepared by ASELSAN (the Company). The opinions presented herein are based on general information gathered at the time of writing and are subject to change without notice.

These materials contain statements about future events and expectations that are forward-looking statements. Any statement in these materials that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Except to the extent required by law, we assume no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

This presentation does not constitute an offer or invitation to sell, or any solicitation of any offer to subscribe for or purchase any securities and nothing contained herein shall form the basis of any contract or commitment whatsoever. No reliance may be placed for any purposes whatsoever on the information contained in this presentation or on its completeness, accuracy or fairness. None of the Company nor any of its shareholders, directors, officers or employees nor any other person accepts any liability whatsoever for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection therewith.

