# aselsan

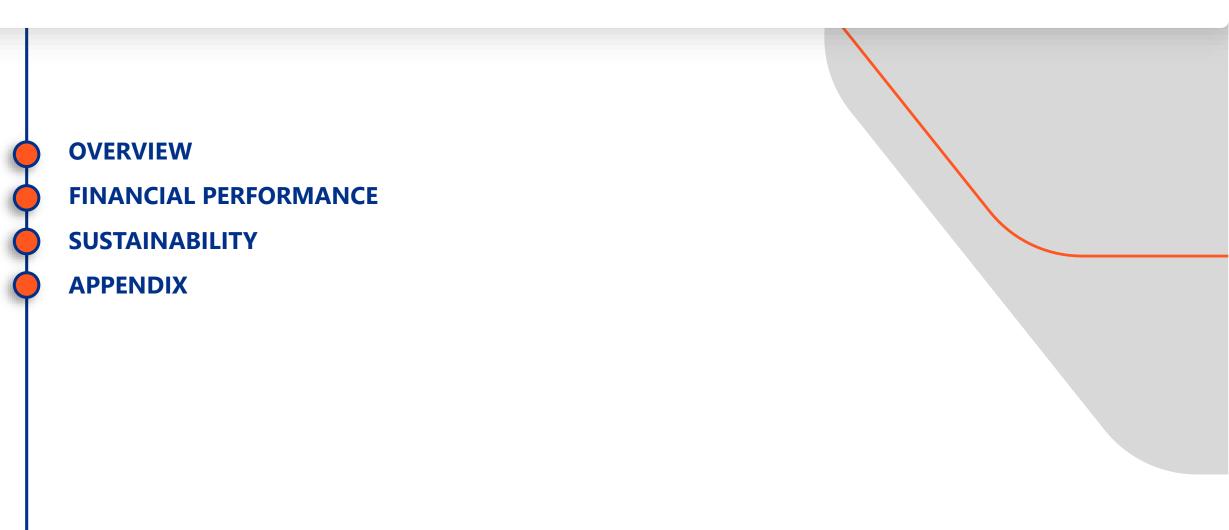
Producing the **best**-in class products, Developing **game-changing** technologies, **Growing** by expanding our global reach.

# INVESTOR PRESENTATION

J

April 2025









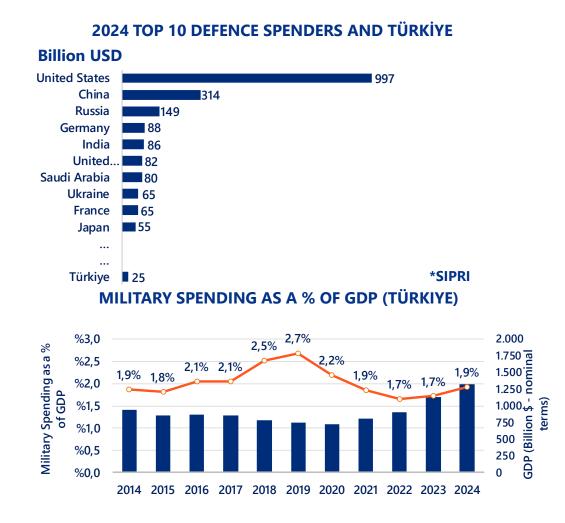
FINANCIAL PERFORMANCE

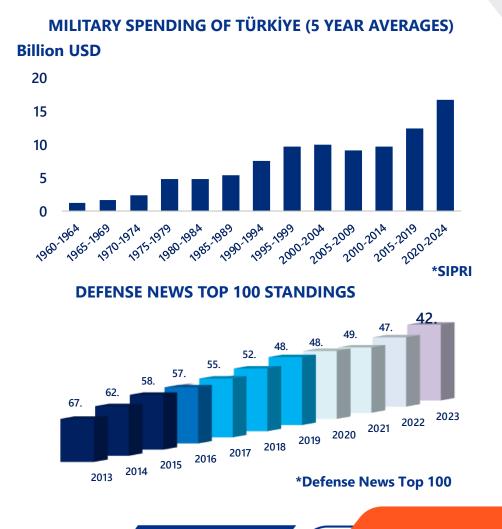
**SUSTAINABILITY** 

APPENDIX

# TÜRKİYE AND ASELSAN'S PLACE IN GLOBAL DEFENSE

As being the **2nd biggest army in NATO**, Türkiye has a healthy growth rate of defense budget.





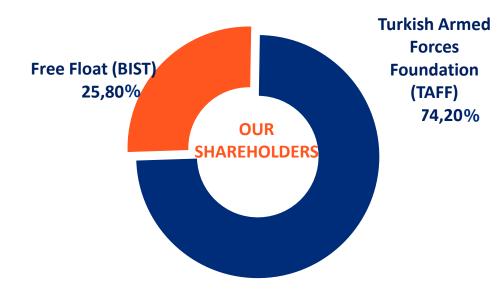
## aselsan

**\*SIPRI, TÜİK** 

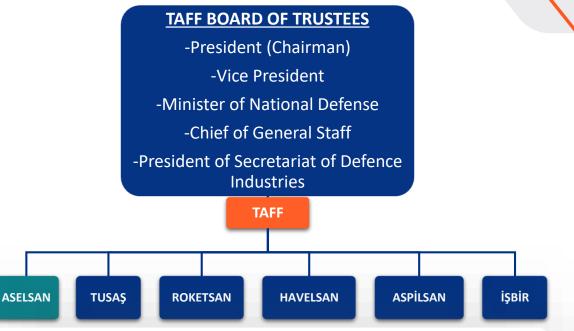
# **SHAREHOLDER STRUCTURE**

### **Shareholder Structure**

ASELSAN is the biggest defense company listed on BIST and it is the only quoted company among TAFF subsidiaries.



## **Turkish Armed Forces Foundation (TAFF)**



- TAFF is a foundation established with the donations of the Turkish public and has a special status.
- TAFF was established by the merger of Land, Navy and Air Forces Foundations.
- TAFF's objective is to enhance the warfare capability of Turkish Armed Forces through national defense industry.
- TAFF owns several defense companies operating in separate fields.
- The only privilege of TAFF shares is the privilege to nominate 6 members of ASELSAN's 9-member board of directors.

# **BOARD OF DIRECTORS AND BOARD COMMITTEES**



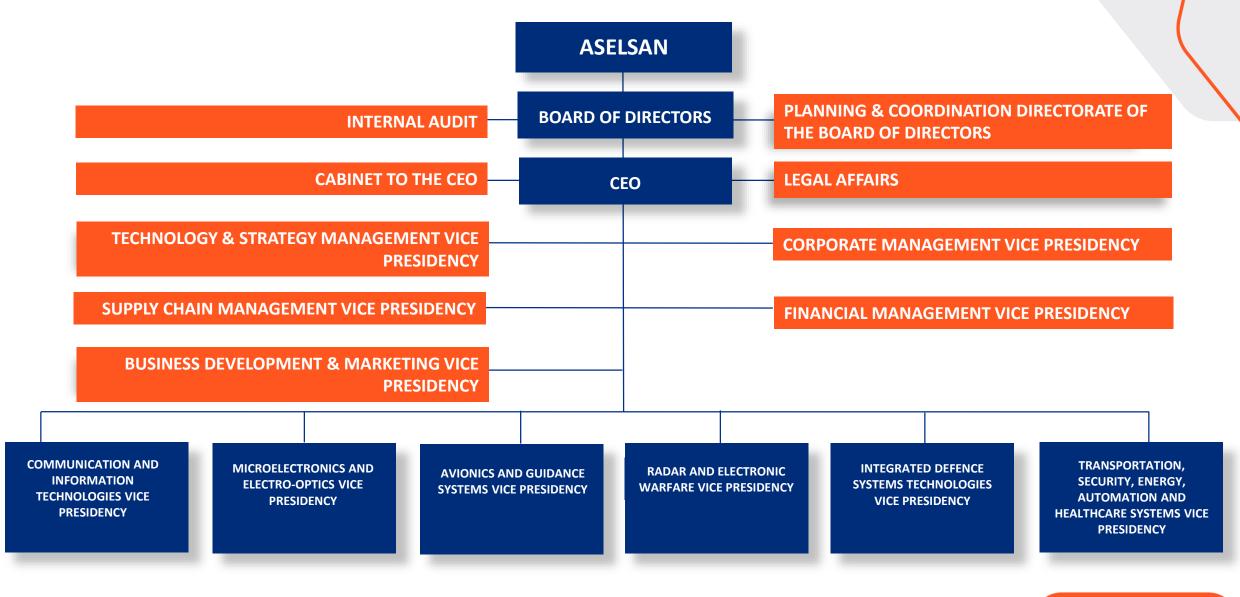
- Our Company's Board of Directors consists of 9 members, 3 of whom are independent board members.
- There is 1 female member on the board of directors.
- There are no executive board members.
- The Company has a directors and officers liability insurance policy amounting to more than 25% of its capital.
- The duties of the Nomination and Compensation Committees are carried out by the Corporate Governance Committee.
- The working directives of our Committees are available on our website.

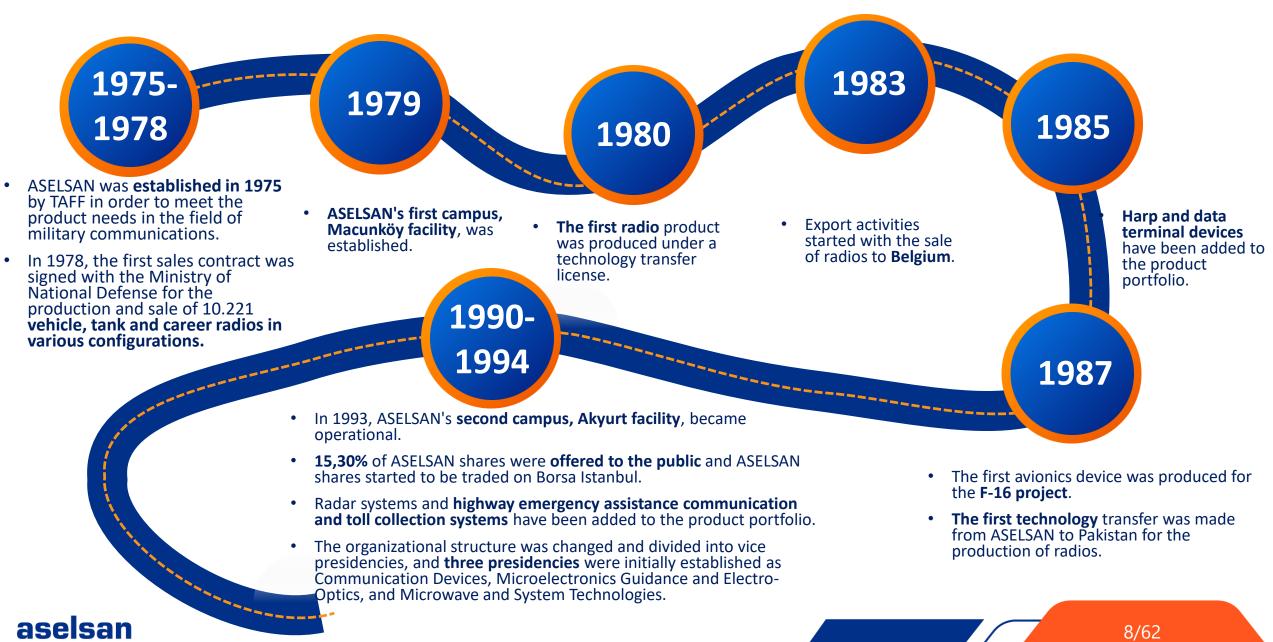
#### **Board of Directors**

https://www.aselsan.com/en/about/board-of-directors

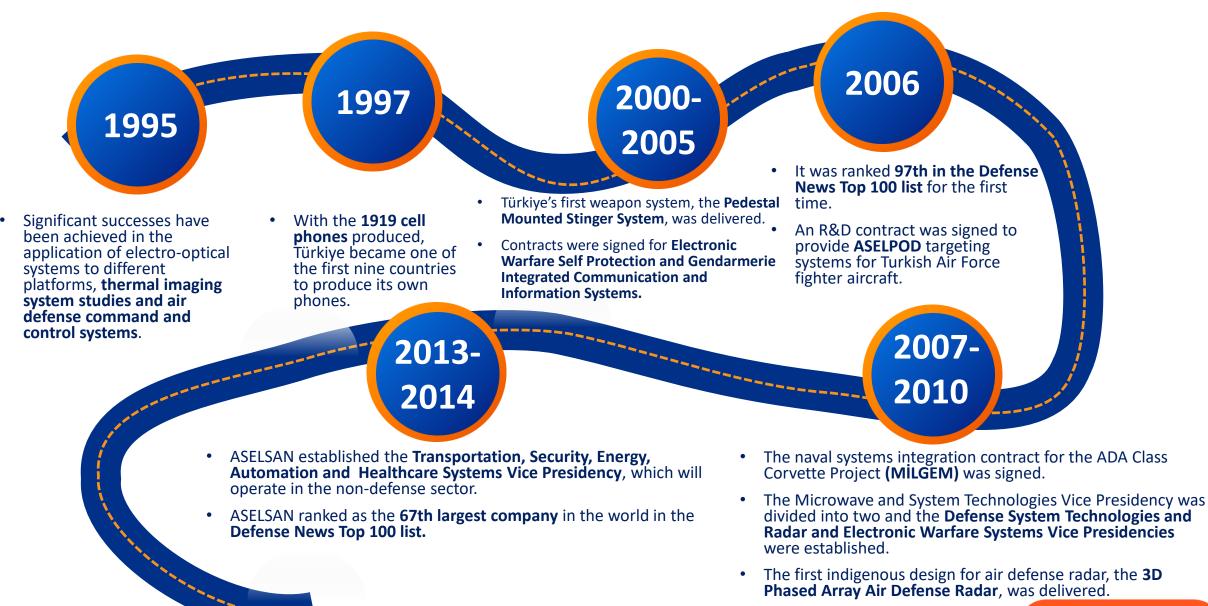


# **ORGANIZATIONAL STRUCTURE**





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2015 2016

- ASELSAN's third campus, Gölbaşı facility, was opened.
- The contract for the Active Protection System (AKKOR), which will detect and destroy anti-tank rockets and missiles approaching the tank, was signed.

2019

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- **Spatial Address Registration System** Data Production and Dissemination contract was signed with the Ministry of Interior.
- Deliveries of the KORAL mobile electronic warfare system and indigenous avionic systems were carried out within the scope of the ATAK Helicopter, General Utility Helicopter, Indigenous Helicopter, ÖZGÜR, HÜRKUŞ-B and ANKA programs.

# 2017

- First Domestic Base Station Antenna to be used in 4.5G Network was developed by ASELSAN.
- A cooperation protocol was signed between YÖK and ASELSAN for the "ASELSAN Academy Graduate Education Program".

## 2018

 Low Altitude Radar System and Preveze Class Submarine Half-Life Modernization contracts were signed.

- **Tekno Macera** platform was created with the aim of making children, in the 6-12 age group, in Türkiye productive in technology.
- ASELSAN Vocational and Technical Anatolian High School was established within the scope of the protocol signed with the Ministry of National Education in order to train qualified personnel for the defense industry. In its first year, the high school broke new ground in Türkiye by admitting students from the 0,46th percentile in the field of electrical-electronics technology.
- The secondary public offering was completed and ASELSAN's free float increased from 15,30% to 25,80%.
- Contracts were signed for long-range air defense system, serial production of friend or foe identification system, multiband digital joint radio, HAVASOJ, and naval systems for Barbaros class frigates.

2020

• In order to fight the corona virus pandemic, ASELSAN delivered hundred fully domestic and national ventilators within 14 days.

• Gücümüz Bir (Powerful Together) platform was established to strengthen the bond between ASELSAN and suppliers and to increase the effectiveness of nationalization efforts by moving them to the digital environment.

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HISAR O+ serial production and Ka Band National Satellite Communication HUB System and Modem development contracts were signed.

2021

2022

- The integration and tests of the **IFF Mode 5/S responder device**, a product of ASELSAN, to the T129 ATAK helicopter have been completed and made ready for use.
- Smart City Traffic Safety Project was signed with Samsun Metropolitan Municipality.

- ASELSAN's fourth campus, located in the Başkent Organized Industrial Zone, became operational.
- Contracts were signed for Artificial Intelligence Supported Gendarmerie KGYS (J/KGYS), aircraft modernization, electronic warfare and rail systems.
- The HiSAR A+ and HiSAR O+ systems were used in the Land Forces Air Defense Command and Control Exercise, while the MARLIN Armed Unmanned Naval Vehicle (ASV) was used in the NATO exercise.
- The first deliveries of mortars modernized with **domestic and national capabilities** were made.

ASELSAN **Ku-Band Receiver** (Low Noise Amplifier and Frequency Downconverter) and **Ka-Band LNA** (Low Noise Amplifier) equipment on the Turksat5B satellite successfully passed the tests.

2024

- Our national platforms KAAN, HÜRJET, AKINCI, ALTAY, MİLGEM, TCG Anadolu and PİRİ REİS were equipped with ASELSAN systems.
- The serial production phase of the **Siper** air defense system has started and the first firing test of the **Siper Product-2** system was conducted.
- **The ASELFLIR-500** camera was developed. **The ASELFLIR-500** was integrated into UAVs and serial production started.
- The AESA-based national aircraft radar MURAD was integrated into the AKINCI UAV and jet aircraft.



GÜRZ, GÖKSUR, GÖKDEMİR and GÖKBERK werk added to our air defense systems.

- Helmet Integrated Imaging System **TULGAR** was developed for the National Fighter Aircraft.
- **Hisar O+** system has gained the capability to intercept missiles with **RF seeker heads**.
- We put the Istanbul Airport metro **signaling system** into use.
- ASELSAN **rose from 49th to 47th** in the Defense News Top 100 list.
- SiPER Long Range Air Defense System has been delivered to our army for the first time.
- **ÇELİKKUBBE** layered air defense concept has been introduced, production and development efforts have continued.
- MARLIN Unmanned Armed Marine Vehicle, became the first UUV to enter the inventory of our navy.
- Our ASELFLIR 500 and ASELFLIR 410 electro-optical systems have been added to the inventory for the first time.
- Both direct exports and indirect exports carried out through platform manufacturers have been increased by more than 50%.

- The deliveries of new batteries for HiSAR and KORKUT continue within the scope of their serial production activities. Work has begun on the serial production activities of GÜRZ.
- Game-changing UAVs such as Akıncı, Aksungur, TB2, and Anka are equipped with electro-optical, communication, electronic warfare, guided munitions, and navigation systems.
- GÖKBEY Helicopters, equipped with ASELSAN's avionics system, have been delivered to our Gendarmerie.



Our national signaling system has been implemented in the Kağıthane-Gayrettepe section of the Istanbul Airport Metro, utilizing **COBaLT CITYLINE**. ASELSAN has **risen from 47th to 42nd** place in the Defense News Top 100 list.

2025

As of the **end of the first quarter of 2025**, ASELSAN has secured new orders worth **1.5 Billion USD**, bringing its remaining order backlog to **15 Billion USD** as of March 31, 2025.

## VISION

To be a reliable, competitively preferred, environmentally friendly, and human-conscious technology firm, which preserves its sustainable growth in the global market via the values created for stakeholders, as well as serving its national purpose in the establishment.

## MISSION

By focusing primarily on the needs of the Turkish Armed Forces; to provide high-value-added, innovative and reliable products and solutions to both local and foreign customers in the fields of electronic technologies and system integration; continuing activities in line with global targets as well as increasing brand awareness and contributing to the technological independence of Türkiye.

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### MACUNKÖY

138.761 m<sup>2</sup> INDOOR AREA 186.848 m<sup>2</sup> TOTAL AREA

- COMMUNICATION AND
  INFORMATION
  TECHNOLOGIES VICE
  PRESIDENCY
- TRANSPORTATION, SECURITY, ENERGY, AND HEALTHCARE SYSTEMS VICE PRESIDENCY
- GENERAL ADMINISTRATION



### GÖLBAŞI



- RADAR AND ELECTRONIC WARFARE SYSTEMS VICE PRESIDENCY
- INTEGRATED DEFENCE SYSTEMS TECHNOLOGIES VICE PRESIDENCY

127.093 m<sup>2</sup> INDOOR AREA 635.309 m<sup>2</sup> TOTAL AREA

**AKYURT** 

MICROELECTRONICS AND ELECTRO-OPTICS VICE PRESIDENCY

AVIONICS AND GUIDANCE SYSTEMS VICE PRESIDENCY 28.536 m<sup>2</sup> INDOOR AREA 381.730 m<sup>2</sup> TOTAL AREA

INTEGRATED DEFENCE SYSTEM TECHNOLOGIES VICE PRESIDENCY

TEMELLİ

## GÖLBEK

3.294.000 m<sup>2</sup> TEST AREA

# **FIELD OF ACTIVITIES**

COMMUNICATION INFORMATION TECHNOLOGIES



MILITARY COMMUNICATIONS



MISSION CRITICAL



SATELLITE & SPACE COMMUNICATION SYSTEMS



CRYPTOLOGY & IT SYSTEMS aselsan MICROELECTRONICS and ELECTRO-OPTICS AVIONICS and GUIDANCE



AVIONIC & NAVIGATION SYSTEMS



ELECTRO-OPTIC SYSTEMS



GUIDANCE SYSTEMS



MICROELECTRONIC SYSTEMS RADAR and ELECTRONIC WARFARE



**RADAR SYSTEMS** 



ELECTRONIC WARFARE SYSTEMS



MICROWAVE SYSTEMS



LO TECHNOLOGIES

INTEGRATED DEFENSE SYSTEMS TECHNOLOGIES



AIR & MISSILE DEFENSE SYSTEMS



LAND & WEAPON SYSTEMS



NAVAL & UNDERWATER SYSTEMS



COMMAND CONTROL (C4ISR) SYSTEMS

TRANSPORTATION, SECURITY, ENERGY, AUTOMATION and HEALTHCARE



SECURITY SYSTEMS



TRANSPORTATION SYSTEMS



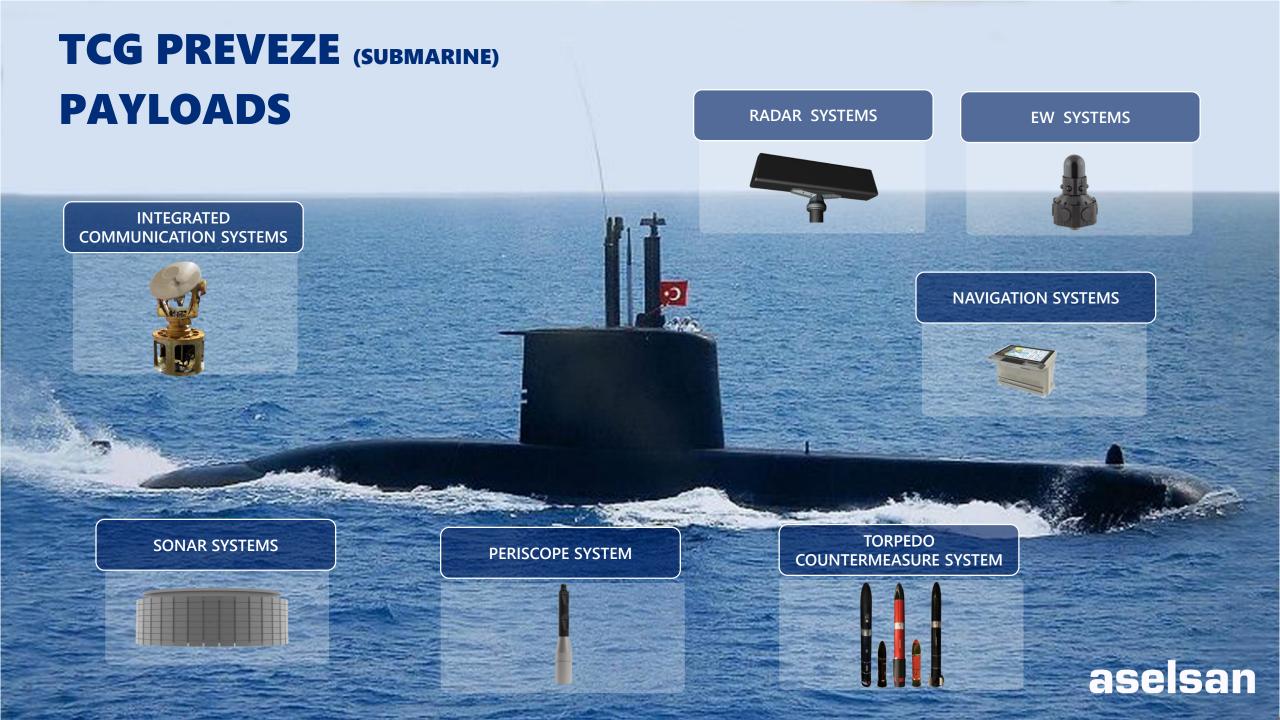
ENERGY SYSTEMS



HEALTHCARE SYSTEMS

# FROM DEEP OCEAN TO SPACE

Our Systems are Directly Exported by ASELSAN and Also Integrated as Payloads Within Systems Exported by Other Turkish Defense Companies



# MILGEM (NATIONAL CORVETTE) PAYLOADS

INTEGRATED COMMUNICATION SYSTEMS



11

WEAPON SYSTEMS

SONAR SYSTEMS



NAVIGATION SYSTEMS

IIIIIII

ELECTRO-OPTIC SYSTEMS

RADAR & EW SYSTEMS



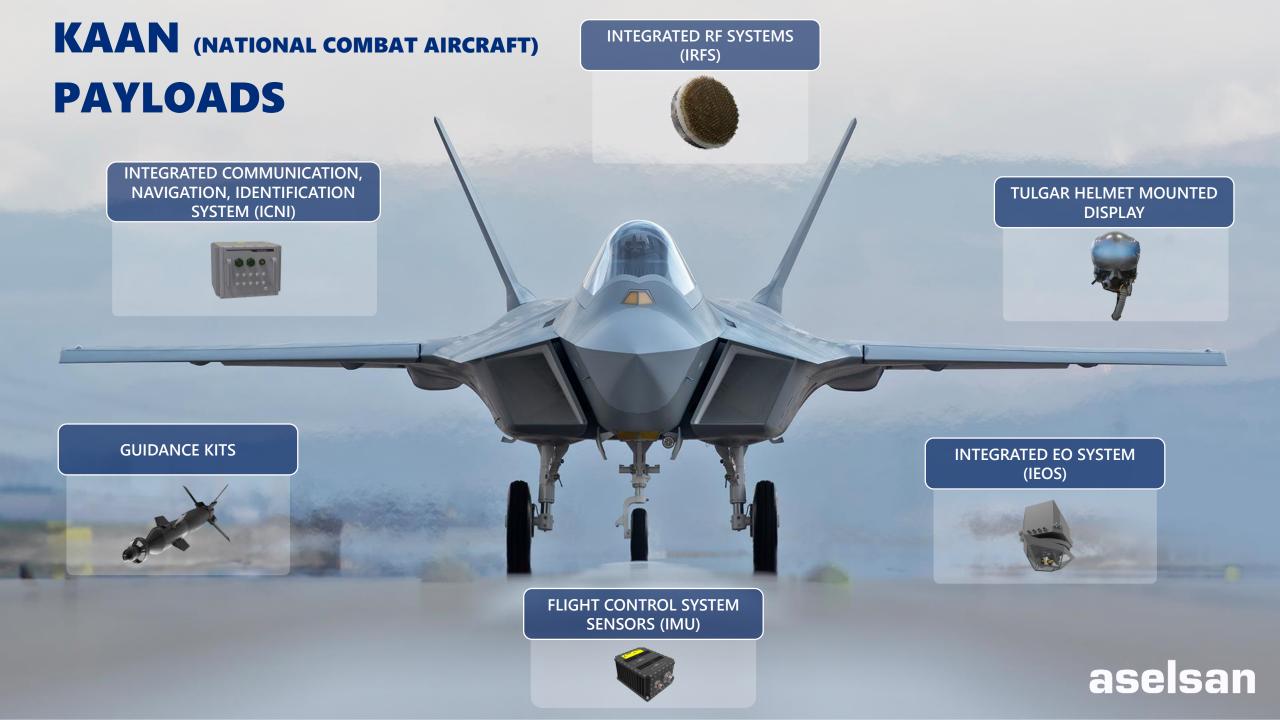




# AKINCI (UNMANNED COMBAT AERIAL VEHICLE) PAYLOADS







# TURKSAT 6A PAYLOADS

X-BAND TRANSPONDERS



### **KU-BAND TRANSPONDERS**



#### **TURKIYE ANTENNA**



PAYLOAD INTERFACE UNIT



KU-BAND RECEIVER

### **KU-BAND INET**



#### X-BAND DOCON





# ROLLING STOCKS SUBSYSTEMS



DRIVER MACHINE INTERFACE (DMI)



JURIDICAL RECORDER UNIT (JRU)





Signaling Systems

3

(DE 22 054)



TCDD

CDD

Rolling Stocks Systems

TRACTION CONVERTOR AND AUXALRY POWER UNIT



TRACTION MOTOR







DOPPLER RADAR



# **KEY INVESTMENT HIGHLIGHTS**

Attractive market fundamentals of Turkish defense

> Experienced workforce with proven performance

- Government's priority on development of local defense industry
- On-going geopolitical tension

Experienced management team with diversified background

 Large pool of engineers in workforce

**Supportive** regulatory framework

**FX-long business** model

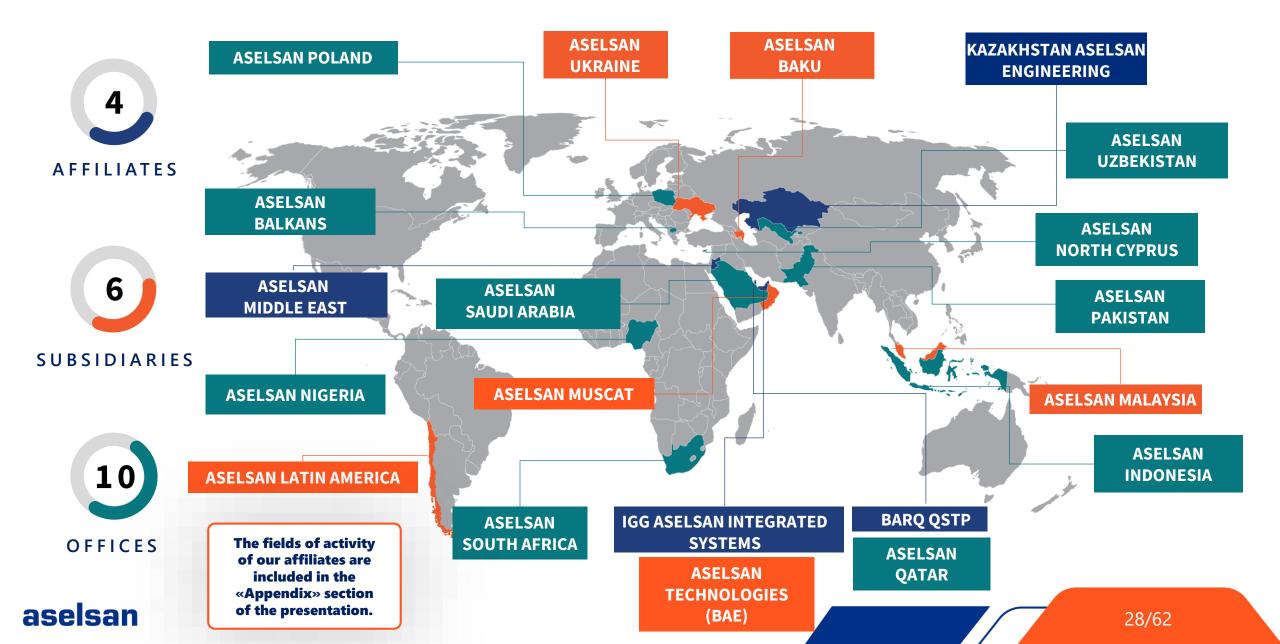
- Easing the tax burden through R&D incentives • Access to favourable financing alternatives FX-based revenue model
- Most of the expenditures are in Turkish Lira



# LOCAL AFFILIATES



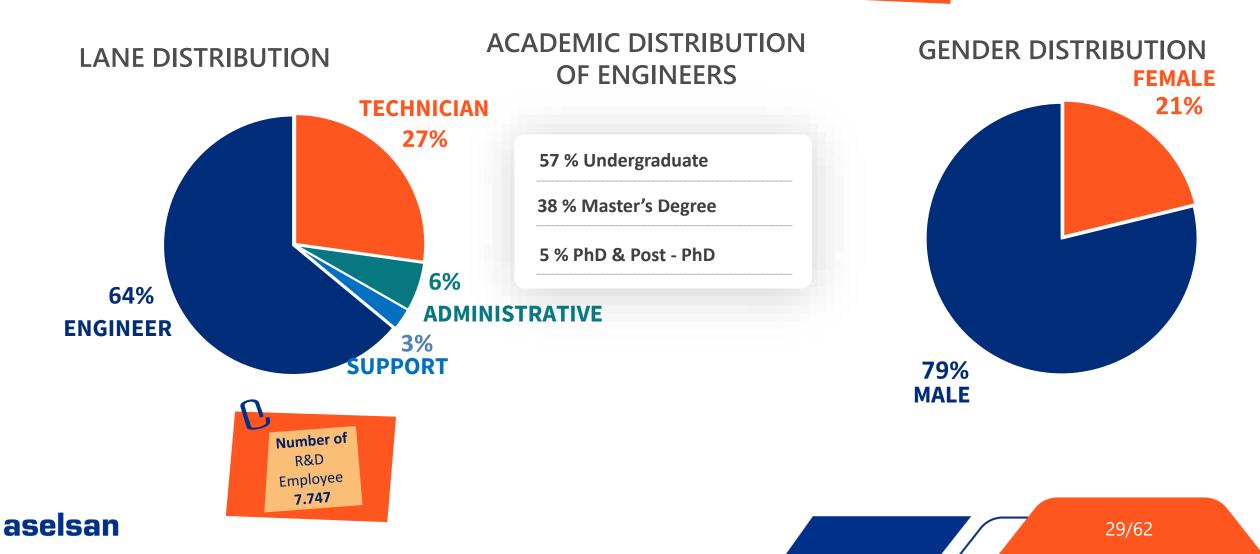
# **FOREIGN AFFILIATES & OFFICES**



# HUMAN RESOURCES

As of 31.03.2025 12.051 employees

Employee Age Average 33



## **TALENT MANAGEMENT**

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ASELSAN Vocational and Technical Anatolian High School

Internship and Candidate Engineering Opportunities for High School and University Students

> Master's and Doctorate Program Incentives for Employees

> > **ASELSAN Academy**

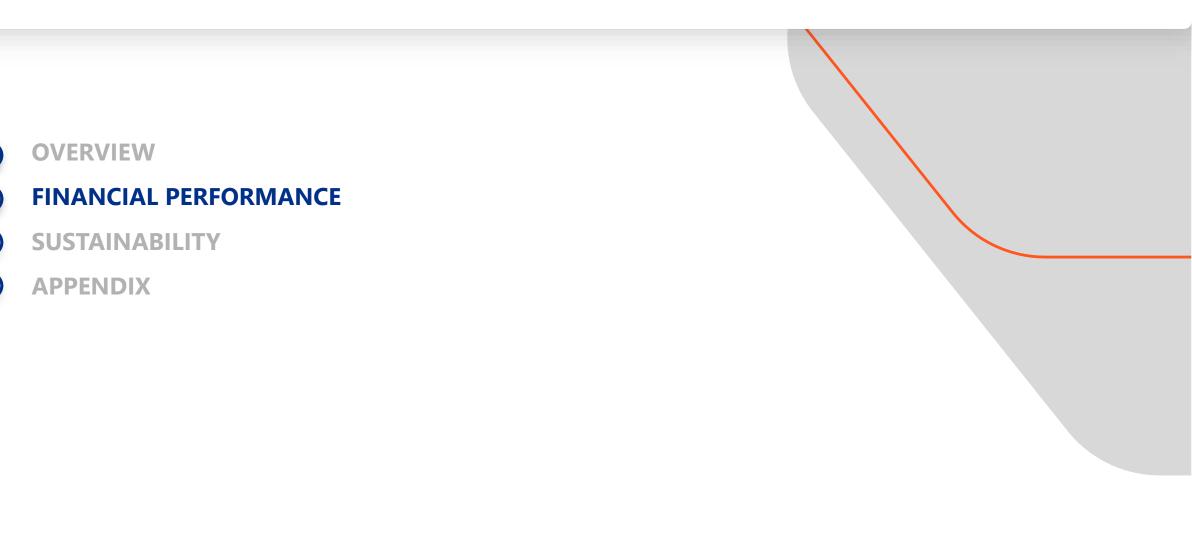
**Technology Projects with Universities** 

The mostly soughtafter company to

engineering students

**Preferable Location and Employee Benefits** 





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## ASELSAN AT A GLANCE - 2025 1st QUARTER

#### Мсар

TOP 1 in BIST-100 with a market capitalization of USD 14 + Billion

### **New Contracts**

1,5 billion USD of new contracts in 2025 Q1

### Backlog

Backlog of 15 billion USD in 2025 Q1

**Export Focused Growth** 

Export to 92 countries

**R&D** Projects and R&D Employment

Turkishtime 1st company according to the number of R&D projects and total employment in 2023

### **R&D** Expenditure

Turkishtime 2nd largest company by R&D expenditures in 2023



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# **DOMESTIC SALES AND EXPORTS**

#### **Million TL**



Domestic Sales Exports

# FINANCIAL HIGHLIGHTS - 2025 1<sup>ST</sup> QUARTER



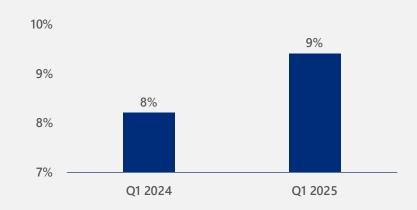
### 2025 1<sup>ST</sup> QUARTER FINANCIAL HIGHLIGHTS (TL)

(Million TL)	March'2024	March'2025	%Δ
Net Sales	20.908	22.791	9
Gross Profit	6.050	6.821	13
Gross Profit Margin	%29	%30	
Operating Profit (EBIT)	3.740	3.971	6
Operating Profit Margin (EBIT)	%18	%17	
EBITDA	4.693	5.142	10
EBITDA Margin	%22	%23	
Net Profit	1.711	2.133	25
Net Profit Margin	%8	%9	

## **QUARTERLY FINANCIAL HIGHLIGHTS**

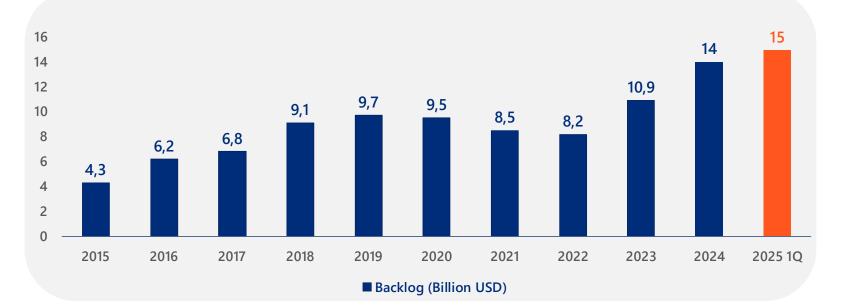






## NET INCOME MARGIN

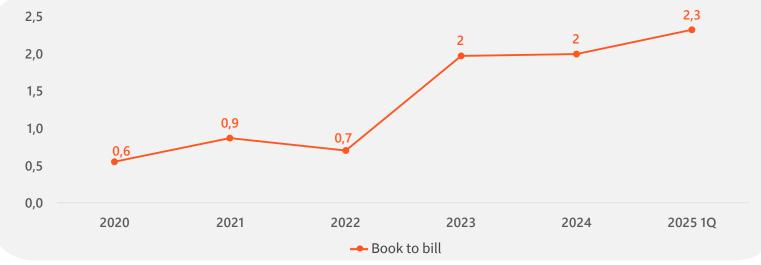
# **BACKLOG (BILLION USD)**



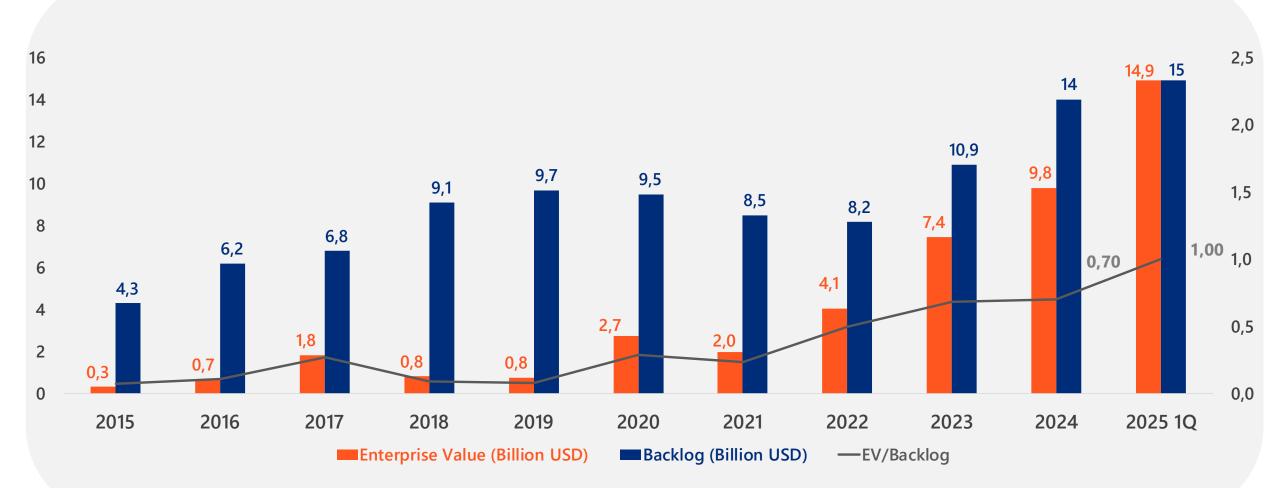
## BACKLOG AGING (BILLION USD)

2025*	2,4 - 2,7
2026	3,1 - 3,4
2027	3,1 - 3,4
2028	2,6 - 2,9
2029 and beyond	2,3 - 2,6

\*Backlog for remaining for 9 months.



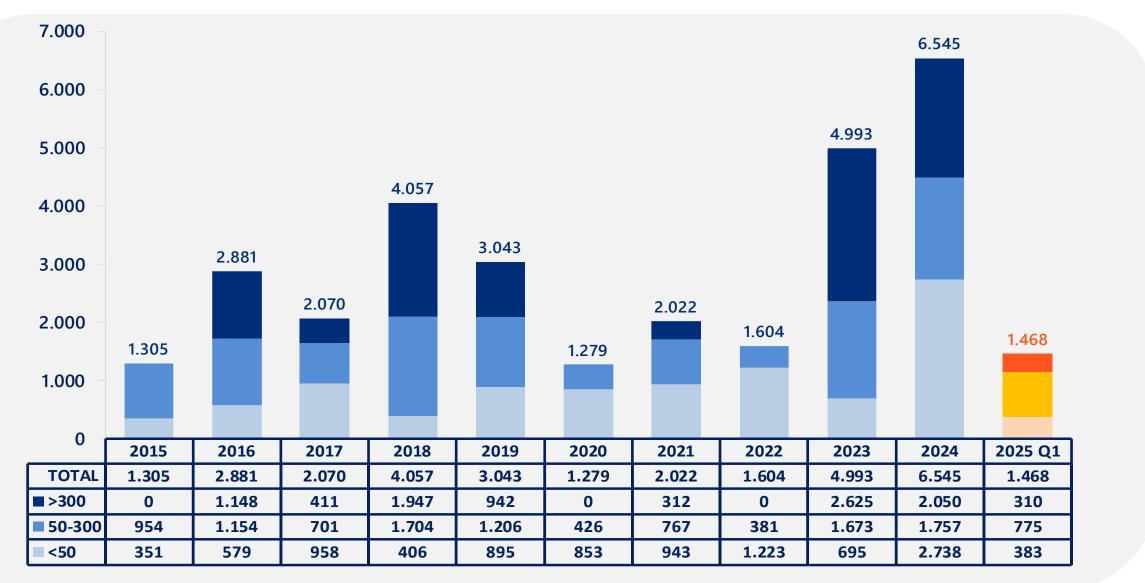
### **ENTERPRISE VALUE AND BACKLOG**



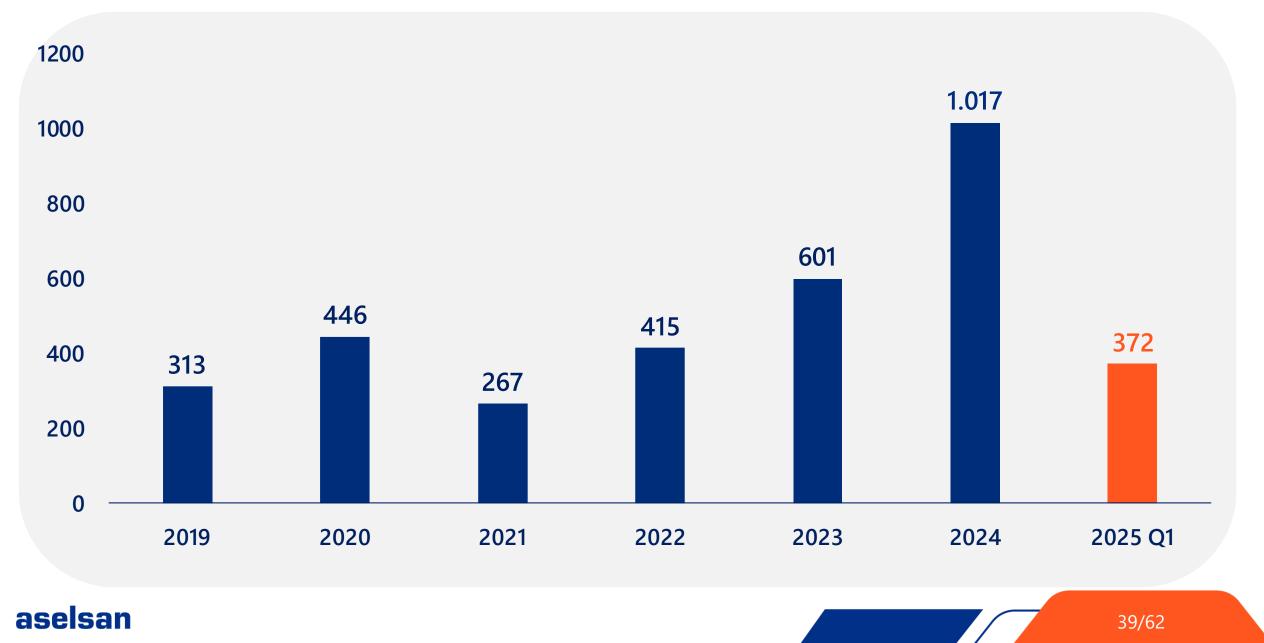
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# **NEW CONTRACTS (MILLION USD)**



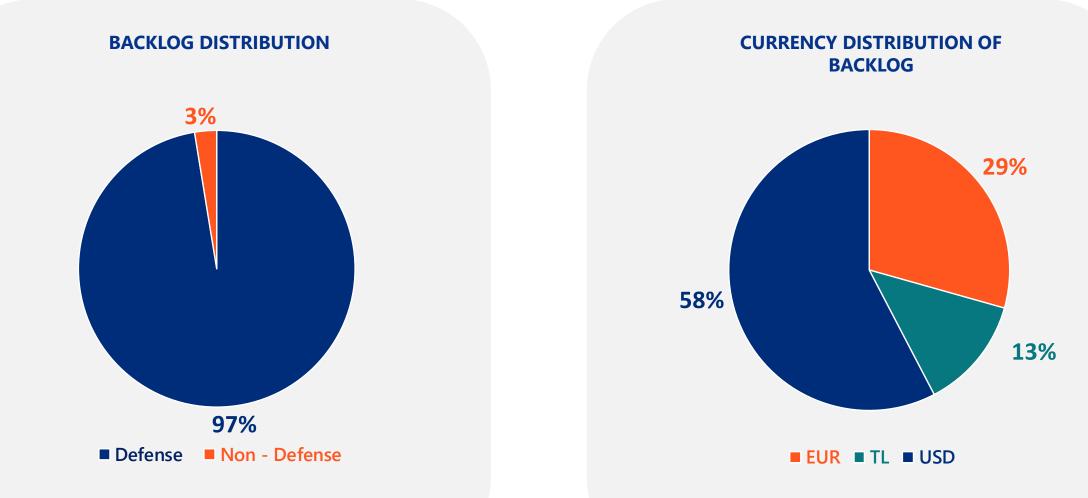
# **NEW INTERNATIONAL CONTRACTS (MILLION USD)**



# MAJOR PROJECTS SIGNED – AS OF 2025 1<sup>ST</sup> QUARTER

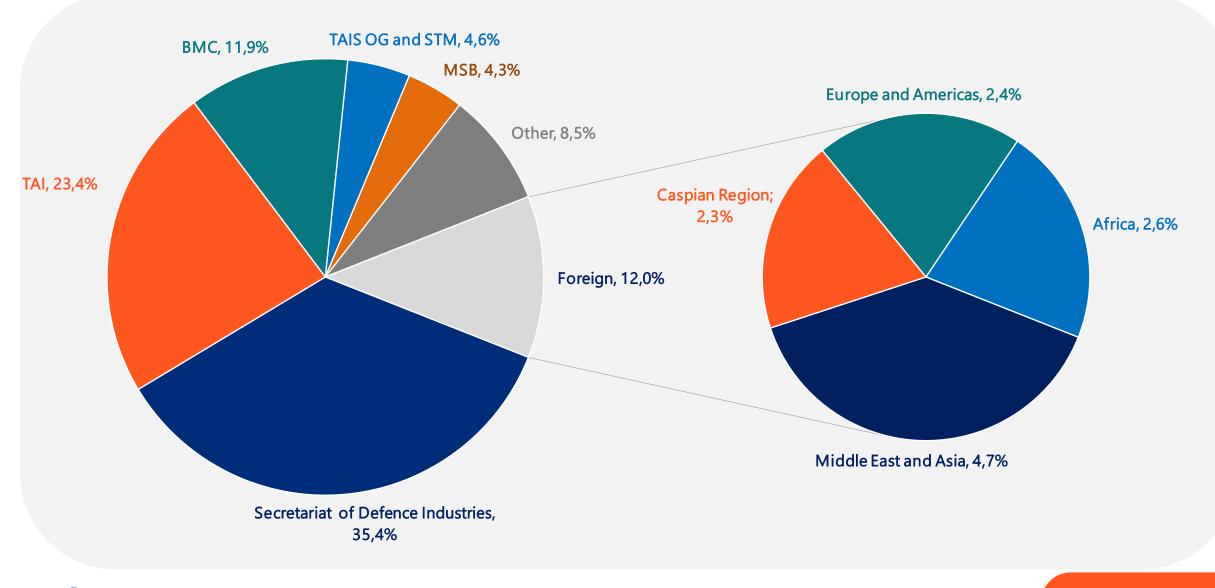
NAME/AREA OF THE PROJECT	NAME OF THE CUSTOMER	CONTRACT VALUE (USD)
Land Vehicles Payloads	Local Client	310 Million
Electronic Warfare, Radar, Communication, Navigation, Weapon, Electro-Optics and Under Water Systems	DEARSAN-DESAN-ÖZATA Joint Venture	217 Million
Public Security Communication Systems	Secretariat of Defence Industries	139 Million
New Generation Radar Systems	Secretariat of Defence Industries	107 Million
Remote-Controlled Weapon, Military Communication, Identification, Self Protection and Navigation Systems	BMC Otomotiv	101 Million
Airborne Electro-Optic Payloads	International Client	78 Million
Electronic Warfare, Communication, Radar, Electro-Optic And Remote-Controlled Weapon Systems	International Client	46 Million

### BACKLOG (15 Billion USD) - 2025 1st QUARTER



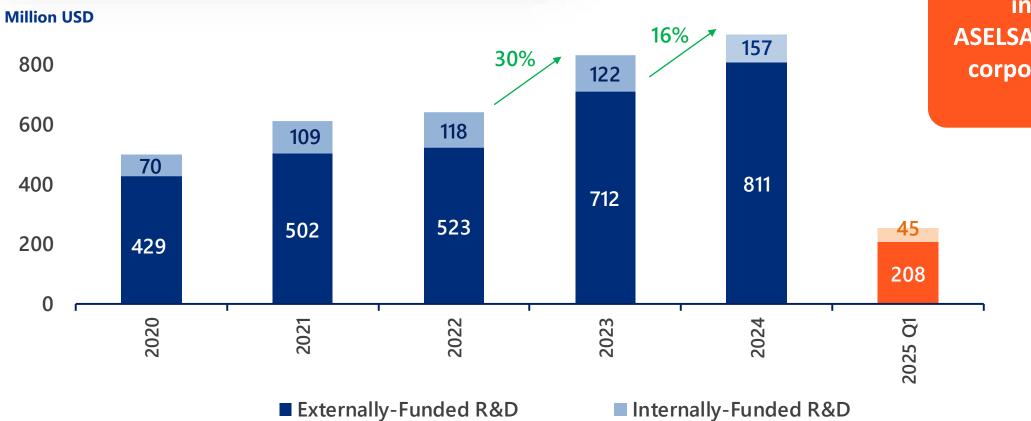
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## **BACKLOG CUSTOMER DISTRIBUTION-2025 1ST QUARTER**



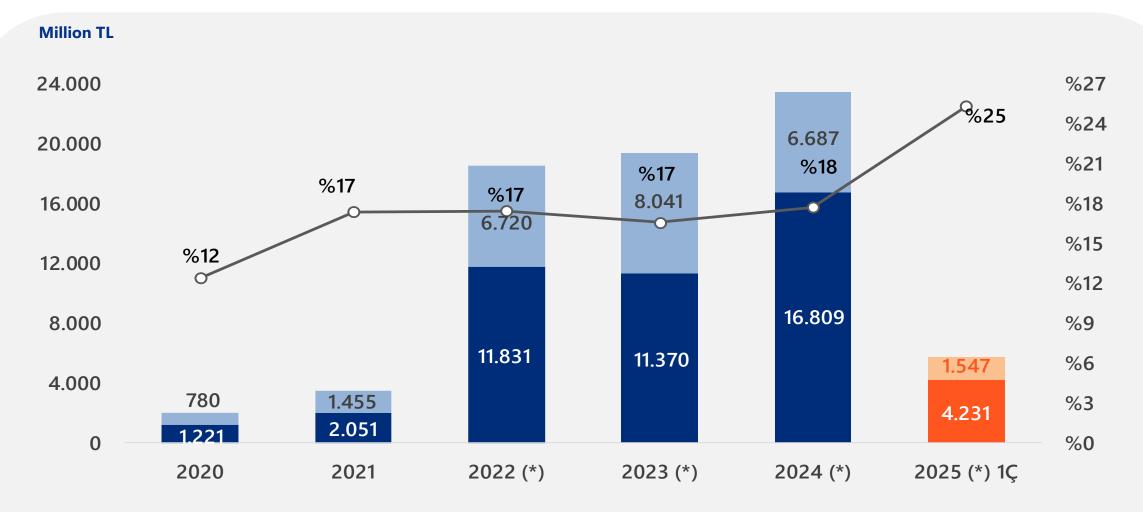
# **R&D SPENDING**

ASELSAN is the 1st company in Türkiye by the number of R&D Projects and by the R&D employee number in 2023



As a result of R&D incentives, ASELSAN will not pay corporate tax until 2029.

# **CAPEX / REVENUE**



(\*) IAS 29 Financial Reporting in Hyperinflationary Economies applied.

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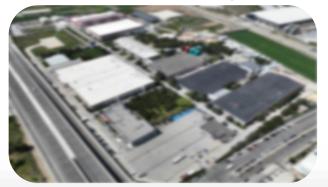
#### 44/62

### **2025 GUIDANCE**

	2025
	Guidance
	w/IAS 29
	(Reel)
Revenue Growth (%)	> 10
EBITDA Margin (%)	> 23
CAPEX (Billion TL)	> 20

### **PLANNED INVESTMENTS**

EO FLIR Systems Production Facility



- Production and testing of gimbaled electro-optical systems and vision systems are carried out at Akyurt campus. In this context, production processes for CATS, Aselflir-300T, Aselflir-400/410, Aselflir-500, ASELPOD, Ahtapot, Piri-100, Akrep, Kırlangıç, Martı EO systems and sub-assemblies are ongoing.
- In the coming period, the Production Hall is planned to be configured as an EO Systems Production Center with the increase in the demands of the existing systems and the new systems to be included in the production portfolio.
- In this context, Aselflir-600, Aselflir-8/10, Toygun-100/200/300, Pirana, Karat-100/200, ASELPOD-200/300, Ahtapot-2, Kırlangıç-2, Piri-200 systems are planned to be added to the production portfolio.
- The facility was implemented with an investment of 40 Million USD and additional investment of 30 Million USD is planned to be made next 3 years.

#### Radar System Integration and Production Automation Center



- The volume of business related to radar systems is expected to continue to increase in the coming period with the effect of the expansion of the radar product range over the past 20 years, as a result of ASELSAN's activities that started in the 2000s.
- When the projects in the current backlog are evaluated, nose radars, naval platform radars, radars used in reconnaissance surveillance and early warning systems require an increase in radar production capacity.

### **PLANNED INVESTMENTS**

Defense System Technologies Production and Testing Facility



- Air Defence Systems and components of ÇELİKKUBBE.
- The expectation that large platform works such as tank modernization, howitzer, ship and air defense projects will increase in the coming years increases the need for defense system technologies production and test facility investments.

#### Photon Detector and Nanotechnology Facility



- Photon detectors and nanotechnology are used in electrooptical systems in avionics and guidance projects.
- Although photon detectors are used in ASELSAN projects that include the seeker system, they carry an embargo risk at the point of procurement.
- R&D studies on photon detectors have started in the «clean room» located in Akyurt campus.
- Investment needs arise due to the limited mass production capacity of the existing clean room.

### RATINGS

#### **CORPORATE GOVERNANCE RATING**

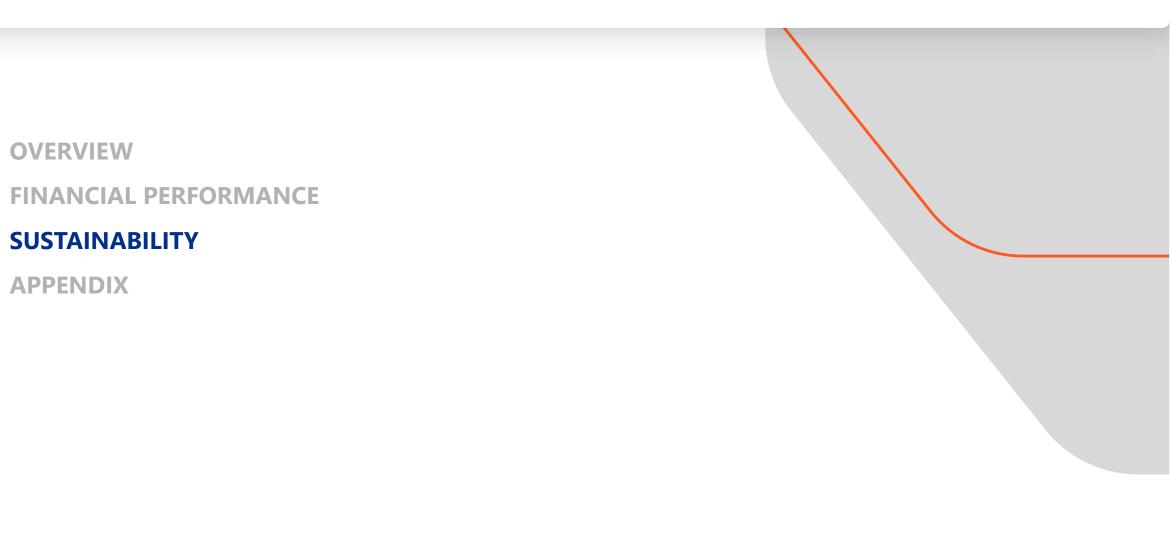
NOTE SUB CHAPTER	NOTE
Shareholders	89,82 / 100
Public Disclosure and Transparency	98,72 / 100
Stakeholders	99,17 / 100
Board of Directors	94,06 / 100
Average	9,49/10

NOTE HOLDER	LONG TERM NATIONAL FOREIGN AND LOCAL CURRENCY CREDIT RATING	VIEW	LONG TERM INTERNATIONAL FOREIGN AND LOCAL CURRENCY CREDIT RATINGS	VIEW
ASELSAN	AAA	Stable	BB	Stable
Republic of Türkiye	AAA	Stable	BB	Stable

**CREDIT RATING** 

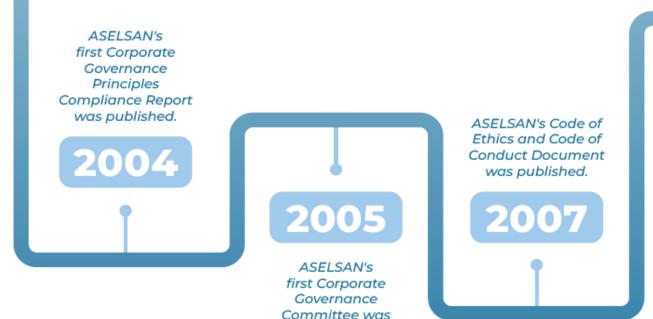
- As a result of the assessment made by **SAHA** in 2024, ASELSAN's Corporate Governance Rating has been increased from 9,41 to **9,49 as of 10.12.2024, reaching its historical peak.**
- On May 24, 2023, JCR affirmed ASELSAN's long-term national credit rating of "AAA (tr)", the highest investment grade rating, short-term national credit rating of "J1+ (tr)" and outlook of "Stable".
- ASELSAN's long-term international foreign and local currency credit ratings and outlooks have been determined as "BB/Stable" in line with the international ratings and outlooks of the Republic of Türkiye.





### **1980'**s

ASELSAN started a young talent program, which is now called A-Talent. With this program, which has made a great contribution to ASELSAN's recruitment of a competent workforce with a sustainable approach, employees who started working in the 1980s are now working in ASELSAN's senior management.



established.



ASELSAN launched a scholarship program for doctoral students who hold academic positions at universities.



In line with ASELSAN's goal of perfecting its business processes, OHSAS 18001:2007 Occupational Health and Safety and TS ISO 14001:2004 Environmental Management System certifications were obtained. Early Detection and Management of Risk Committee was established within ASELSAN.

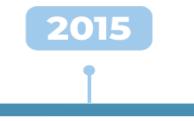




ASELSAN ranked among the top four companies in the "Türkiye's Most Desirable Companies to Work For" list conducted by an international company. This tradition has been continued in other years, marking a significant achievement. Following the launch of the Sustainability Index at Borsa Istanbul (BIST), many activities that have been going on at ASELSAN for a long time were reported for the first time in the Sustainability Report and published on the corporate website.



All in-house correspondence and some of the external correspondence within ASELSAN were transferred to the Electronic Document Management System.



### 2016

ASELSAN Anti-Bribery and Anti-Corruption Policy was published. ASELSAN Academy Graduate Education Program was launched in cooperation with the Council of Higher Education (YÖK).

The ASELSAN Academy Board was formed with the participation of representatives from GTU, METU, ITU, Gazi University and ASELSAN.





Voice of the Employee Workshops and Our Future is with You Events started at ASELSAN.

The Equity R&D Evaluation Board was launched.

A series of actions were implemented by accelerating the work at the level and intensity called "Nationalization Mobilization", and the ASELSAN Nationalization Coordination Board was established.

ASELSAN was awarded the title of Climate Leader for the first time in the 2019 CDP (Carbon Disclosure Project) Climate Change Reporting with an A- score.

ASELSAN Vocational and Technical Anatolian High School (VTAHS) was established in cooperation with the Ministry of National Education (MoNE).

ASIL Assistance Association was established.

With the realization of the procurement transformation within ASELSAN, the procurement structure, procurement processes and supplier development structures were improved.

The OHSAS 18001 Occupational Health and Safety Management System certification, which has been maintained since 2009, was transferred to the TS ISO 45001 standard and ASELSAN became one of the first companies in Türkiye to adopt this practice.

Business development activities within ASELSAN were gathered under the umbrella of the Business Development and Marketing Vice Presidency.

The "Zero Waste Project" was launched in line with the goal of contributing to environmental sustainability. The Compass Program was launched to support new employees in their adaptation within ASELSAN.

"Our Values" project was launched within ASELSAN.

The "Back to Türkiye" Project was renewed and implemented within ASELSAN.

ASELSAN Information and Development Platform (a BİL\_GE) was put into use in order to carry out learning and development activities holistically through a single system and to offer digital training opportunities to employees.

The Occupational Safety Information System (OSIS), which ensures that occupational health and safety activities within ASELSAN are carried out as a whole, was commissioned.

ASELSAN was awarded in the Merit category at the International Safety Awards organized by the British Safety Council, where occupational health and safety practices carried out in 2019 were evaluated.

> Tekno Adventure Project was launched.

# 2020

In 2020, the Back to Turkey program was renamed as Next Big Move to Türkiye. The pre-application form, which enables fast and easy application, was launched on the renewed website.

The design of the Leadership Development School for the development of leadership competencies of ASELSAN executives was successfully completed and opened.

The "Gücümüz Bir" (Powerful Together) platform, which ASELSAN created to communicate more effectively with its suppliers, was launched in April 2020. As a result of the measures taken against the COVID-19 pandemic since the first case emerged, ASELSAN became one of the first four defense industry companies in the world to be least affected.

ASELSAN Vocational and Technical Anatolian High School established in cooperation with the Republic of Türkiye Ministry of National Education, started its education and training life with its first students.

The ATİK (ASELSAN Technical Generation) Program started to be implemented with the philosophy of "My Strength is My Country, My Profession is My Future".

2019

### 2021

ASELSAN received an A- score in CDP Water Reporting, in which it participated for the first time, and received an A- score in CDP Climate Change Supply Chain Management with its value chain efforts.

ASELSAN transformed the Industrialization and Supply Directorate into the Supply Chain Management Vice Presidency in order to increase its effectiveness in the end-to-end management of all functions of the supply chain.

ASELSAN continued its efforts on climate change by scoring above the global average in CDP with its 2021 results.

With the understanding of considering climate change as a risk not only for ASELSAN but also for the entire value chain, ASELSAN included its subsidiaries and strategic partners in the climate change inventory system. ASELSAN became one of the first companies to successfully pass the audit with the 2018 version of ISO 14064.

Within the scope of our efforts to improve occupational safety culture, ISO 39001 Road Traffic Safety Management System was established. ASELSAN organized its first Sustainability Workshop, where it emphasized the importance of sustainability and discussed the activities that will accelerate its efforts over the years, with the participation of Senior Management and Sustainability Ambassadors consisting of 50 people. Within the scope of the Sustainability Workshop, sessions of working groups consisting of the main topics of environment, society and corporate governance were held.

In 2021, the data presented to stakeholders in the report was audited by an independent audit firm by obtaining Independent Assurance Service for the ASELSAN Sustainability Report.

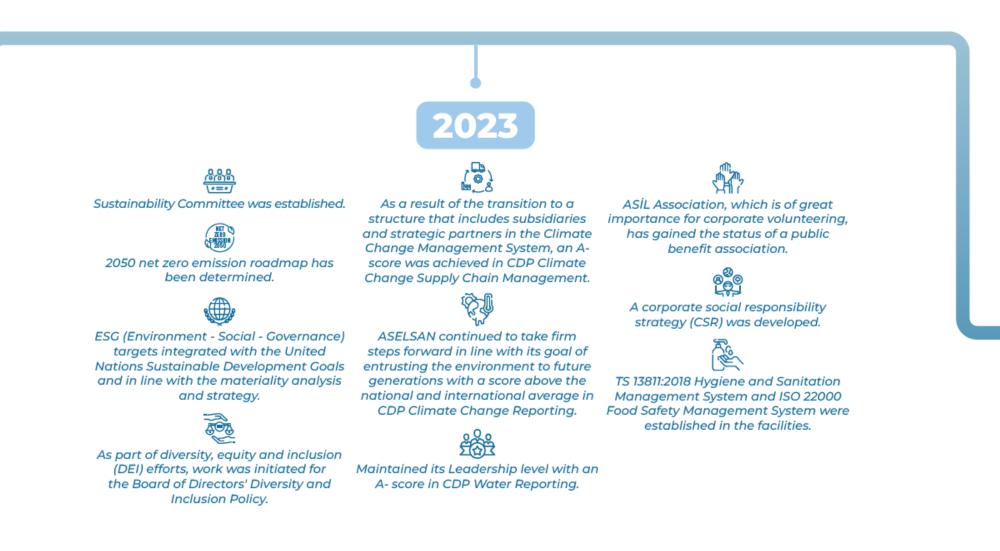
Sustainability Ambassadors received Corporate Sustainability training from Boğaziçi University Lifelong Learning Center.

The 2050 net zero emission climate change target was added to the ASELSAN Strategic Action Plan. Transition was made to a structure that includes subsidiaries and strategic partners in the Climate Change Management System.

Received an A- score in CDP Climate Change Supply Chain Management. ASELSAN continued to take firm steps forward in line with its goal of entrusting the environment to future generations with a score above the national and international average in CDP Climate Change and Water Reporting.

ASELSAN Sustainable Climate Change Policy was published.







# **OUR VALUE CREATION JOURNEY**

Our Environment is Our Future



In 2021, we made a net zero emission commitment for the year 2050, and in 2023 we determined our roadmap that will lead us to our goal.

Since 2019, we have implemented Zero Waste Principles on our facilities and won many international awards for our projects.

In addition to ISO 14001, we worked to improve our processes with different systems such as ISO 14064, ISO 50001, ISO 46001.

We have focused our efforts on digitalization and resource efficiency

We have produced and continue to produce products that add value to the environment.

We have always said "Powerful Together" to our suppliers and we have strengthened our work by acting together with them.

### Our Work is Our Value



#### Our Society is Our Responsibility



We have developed our systems to understand the needs of our society and act fastest.

In 2023, we set our Corporate Social Responsibility (CSR) strategy and goals.

We gave importance to corporate social responsibility activities and established the ASIL Association.

We emphasized partnerships for a common purpose in all our work.

We emphasized inclusiveness, education, sharing and the spirit of togetherness for the development of society; we encouraged our stakeholders in this regard.

We worked to contribute to the wellbeing of our society with the technologies we developed.

We have always said "Powerful Together" to our suppliers and strengthened our work by acting together with them.

We prioritized the well-being and health of our employees and worked to strengthen our principles of diversity, equity and inclusion

We set our targets as a result of the equality, inclusion and diversity value analysis work.

We emphasized talent and career management and supported our employees with training opportunities on many different platforms.

We have always said "Powerful Together" to our suppliers and strengthened our work by acting together with them.

We strengthened our sustainability efforts through mutual communication with our stakeholders by keeping our quality in products, services, information security and communication at the highest level.

# **CONTACT INFORMATION**

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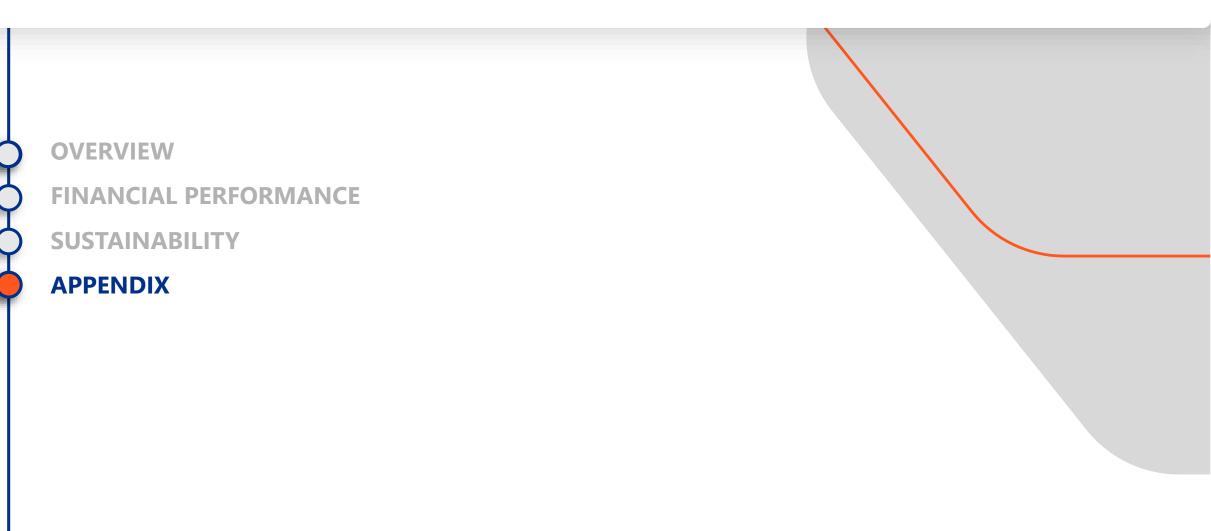


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## **CONSOLIDATED IFRS BALANCE SHEET**

#### **ASSETS**

(Million TL)	31.12.2024	31.03.2025
CURRENT ASSETS	116.798	111.661
Cash and Cash Equivalents	18.311	12.832
Trade Receivables	31.209	27.681
Inventories	47.846	46.501
Prepaid Expenses	13.441	17.447
Other Current Assets	5.990	7.200
NON-CURRENT ASSETS	150.433	158.385
Financial Investments	8.903	8.902
Long-term Trade Receivables	60.511	62.929
Property, Plant and Equipment	41.174	41.528
Intangible Assets	24.028	26.372
Prepaid Expenses	4.115	3.828
Deferred Tax Assets	8.968	12.505
Other Long-term Assets	2.733	2.320
TOTAL ASSETS	267.230	270.046

#### LIABILITIES

(Million TL)	31.12.2024	31.03.2025
CURRENT LIABILITIES	76.781	74.404
Short-term Financial Liabilities	25.134	32.774
Trade Payables	21.749	13.735
Deferred Income	14.313	15.315
Other Short-Term Liabilities	15.586	12.580
NON-CURRENT LIABILITIES	34.865	37.920
Long-term Financial Liabilities	10.706	172
Deferred Income	13.019	27.523
Other Long-term Liabilities	11.140	10.225

(Million TL)	31.12.2024	31.03.2025
EQUITY	155.584	157.722
Share Capital	4.560	4.560
Issuance Premiums and Other Funds	60.220	60.084
Retained Earnings	73.965	90.804
Net Profit for the Period	16.838	2.275
TOTAL LIABILITIES AND EQUITY	267.230	270.046

# **CONSOLIDATED IFRS INCOME STATEMENT**

(Million TL)	31.12.2024	31.03.2025
PROFIT OR LOSS		
Revenue	20.908	22.791
Cost of sales (-)	(14.858)	(15.969)
GROSS PROFIT	6.050	6.821
General administrative expenses (-)	(1.429)	(1.417)
Marketing expenses (-)	(467)	(590)
Research and development expenses (-)	(413)	(843)
Other operating income	7.993	10.229
Other operating expenses (-)	(5.543)	(6.794)
OPERATING PROFIT	6.190	7.406
Income from investing activities	21	34
Expense from investing activities		-
Share of Losses of Equity-Accounted Investments	(38)	(101)
OPERATING PROFIT BEFORE FINANCIAL EXPENSE	6.174	7.340
Financial income	372	845
Financial expenses (-)	(2.519)	(3.294)
MONETARY GAIN/LOSS BEFORE OPERATING PROFIT /(LOSS)	4.027	4.890
Monetary Loss/Gain	(4.763)	(7.026)
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS	(736)	(2.136)
Tax income/ (expense) from continuing operations	2.447	4.269
- Current tax expense	(7)	(88)
- Deferred tax income / (expense)	2.454	4.357
PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS	1.711	2.133
Profit for the period attributable to:		-
Non-controlling interest	(228)	(141)
Owners of the Company	1.939	2.275

Benefits from the incentives within the scope of 5746 R&D Law have continued to be utilized. Estimated tax advantage which is mainly consisted of R&D expenses subjected to the incentive constitute deferred tax income

### **ACTIVITY FIELDS OF OUR AFFILIATES, SUBSIDIARIES AND OFFICES**

LOCAL			FOREIGN
Company	Field of Activity	Company	Field of Activity
Communication Systems, Security Systems, IT & GeographicASELSANNETInformation Systems, Health & Energy Systems, Infrastructure, Construction & Integrated Logistics Support Activities		ASELSAN BAKÜ	Business Development, Sales, Maintenance and Repair
	ASELSAN MALEZYA	Marketing and Business Development	
ASELSAN Global	Foreign Trade Transactions	ASELSAN UKRAYNA	Marketing, Business Development, Maintenance and Repair
BITES	Operates in the fields of augmented reality, artificial intelligence, simulation software, research, development, design and engineering	ASELSAN TECHNOLOGIES LTD.	Marketing and Business Development
Mikroelektronik	Electronic Industry/ Integrated Circuit Designs		Manufacturing, Testing , Maintenance-Repair and
ASELSAN Sivas	Serial Production, Maintenance & Repair Activities of Visible Precision	IGG ASELSAN INTEGRATED SYSTEMS	Marketing of Remote Control System
	Optical & Electro-Optical Devices	ASELSAN LATIN AMERICA SpA	Marketing and Business Development
ASELSAN Konya	Research, design, development and engineering activities of weapons and weapons systems	KAZAKHSTAN ASELSAN ENGINEERING	Manufacturing, development and maintenance-repair of electronic devices and systems
ULAK	Design, development and engineering activities of broadband communication devices and mobile communication systems	ASELSAN POLONYA	Marketing and Business Development
	Micro and Nano-Sized Devices Containing Semiconductor and Similar	ASELSAN MIDDLE EAST	Night Vision and Thermal Imaging Systems
	Technological Materials; Semiconductor Chip Technologies, Chip	ASELSAN BALKANLAR	Marketing and Business Development
	Manufacturing, Chip Packaging, Chip Software Libraries Micro- and Nano-Sized Devices Containing All Kinds of Semiconductors	BARQQSTP	Command and control systems, thermal and night vision camera, crypto, remote-controlled weapon systems
AB Mikro Nano and Similar Technological Materials; Broadband Semiconductor, Electro	ASELSAN SUUDİ ARABİSTAN	Marketing and Business Development	
	Optical Technologies, Sensor and Photonic Technologies Navigation Technologies	ASELSAN GÜNEY AFRİKA	Marketing and Business Development
ЕНЅІ́М	Electronic Warfare Systems, Tactical Command and Control Systems & Decoy Target Systems	ASELSAN KATAR	Marketing and Business Development
İstanbul Finans ve Teknoloji Üssü	Managing and operating the financial technology development zone	ASELSAN KIBRIS	Marketing and Business Development
TR Eğitim ve Teknoloji	Human Resources Studies, Consultancy and Training Activities,	ASELSAN PAKİSTAN	Marketing and Business Development
Adıyaman Kablo ve Konnektör	Certification Activities, Training Software Activities, Publishing Activities Production, design and sale of cables, connectors, cabling and similar	ASELSAN MUSCAT SPC.	Marketing and Business Development
A.Ş.	products and technologies	ASELSAN ÖZBEKİSTAN	Marketing and Business Development
ROKETSAN	Missiles, Rockets and Guided Munitions	ASELSAN ENDONEZYA	Marketing and Business Development
TEKNOHAB	Manage and operate the technology development zone	ASELSAN NİJERYA	•
ASPILSAN	Nickel-cadmium battery and battery block production, electrical device and aircraft battery production	ASELSAN NIJERTA	Marketing and Business Development

# DISCLAIMER

With the Capital Markets Board of Türkiye Bulletin dated 28.12.2023 numbered 2023/81, CMB announced that issuers and capital market institutions shall prepare their annual financial statements ending on 31.12.2023 or later, in accordance with IAS 29 Financial Reporting in Hyperinflationary Economies provisions.

Accordingly, this presentation on 2025 1<sup>st</sup> quarter results contain the Company's audited financial information prepared according to Turkish Accounting / Financial Reporting Standards by application of IAS 29 Financial Reporting in Hyperinflationary Economies provisions, in accordance with CMB's decision dated 28.12.2023. In addition to these, given that the guidance information and the 2024 interim financial results announced so far were presented without the application of inflation accounting, in order to enable investors and analysts to conduct a full-fledged analysis, supplementary historical information for selected key performance indicators used in prior periods' investor presentations were provided. Such supplementary information is made available only for this period, and contains unaudited financial information prepared for management reporting purposes.

This presentation does contain forward-looking statements and figures that reflect the Company management's current views with respect to certain future events based on the base-case assumptions. Although it is believed that the expectations reflected in these statements are reasonable under current conditions, they may be affected by a variety of variables and changes in underlying assumptions that could cause actual results to differ. Neither ASELSAN nor any of its directors, managers, or employees nor any other person shall have any liability whatsoever for any loss arising from the use of this presentation.

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Producing the **best**-in class products, Developing **game-changing** technologies, **Growing** by expanding our global reach.

# INVESTOR PRESENTATION

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April 2025